

23/24

Presented and adopted at the Annual General Meeting 29 October 2024

DocuSigned by:

Peter Lund

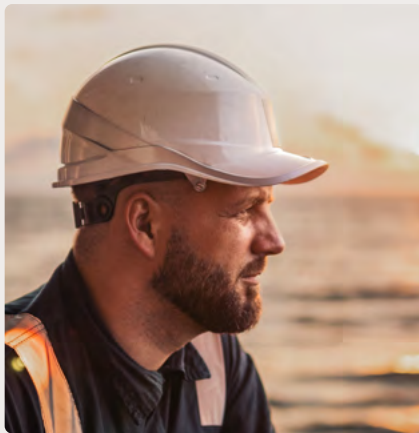
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Peter Lund
Chairman of the meeting

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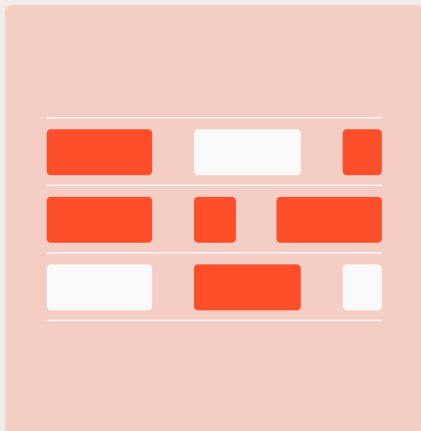
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Danelec at a Glance

As a global leader in maritime safety, data collection, and AI-based analytics, Danelec is at the forefront of digitalizing the maritime industry to accelerate the route to net-zero shipping.



Danelec is at the forefront of digitalizing the maritime industry to accelerate the route to net-zero shipping. With an installed base of more than 14,000 vessels, the company is a pioneer in operational optimization for safety, sustainability, and performance.

Danelec provides an agnostic and integrated platform enabling the maritime ecosystem to bridge the gap between the systems that served our needs of the past and a solution that can scale to serve the needs of our future.

Global Hubs

14

Installed base

14K

Revenue Growth

10.8%

Years in Market

29

Partners

200+

Employees¹

172

Certified Technicians

700+

¹ Employees at year-end incl. full time contractors

High-Frequency Data is Becoming a Prerequisite for Efficient Digitalization of the Maritime Industry.

The commercial maritime sector is at a crossroads, facing unprecedented challenges and opportunities driven by the need for greater sustainability, safety, and efficiency. The industry, which handles over 90% of global trade², has been thrust into the spotlight as new regulations and consumer expectations demand rapid decarbonization and improved operational performance. The key to meeting these challenges lies in digital transformation, which is poised to reshape the industry and make high-frequency, high-quality data the foundation of future success.

Growing Demand for Data-Driven Operations

As digital transformation takes hold in the maritime industry, the demand for high-frequency, high-quality data is becoming critical. Data-driven insights are essential for optimizing ship performance, ensuring regulatory compliance, and meeting the growing expectations of ESG-conscious consumers. At Danelec, we are committed to supporting the maritime sector's digital transformation by providing solutions that enable shipowners to collect, analyze, and act on real-time data, ultimately improving sustainability, transparency, and productivity.

Currently, 69% of shipping companies are exploring digital tools to optimize their operations, yet the full potential of digitalization remains untapped³.

To maximize the benefits of digitalization, companies must invest in infrastructure that supports continuous data collection and analysis. This not only allows for improved decision-making but also enables compliance with increasingly stringent environmental and safety regulations.

Safety in the Digital Age: A Proactive Approach

As the maritime industry embraces digital transformation, safety emerges as a critical area where data can make a significant impact.

The number of safety incidents involving vessels over 100 gross tons increased by 9% in 2022, following a 7% rise in 2021. The primary driver of this increase has been machine damage or failure, which accounted for 57% of all incidents in 2022⁴.

Despite the rising number of incidents, a lack of quality data has made it difficult to understand the root causes or predict future risks.



In the latest safety report from Inmarsat, The Future of Maritime Safety Report 2024, you can read experts gathered for the SEACARE Working Group emphasize the need for a proactive, data-driven approach to safety. Instead of responding to incidents after they occur, the maritime industry should focus on gathering and sharing high-quality safety data to prevent accidents before they happen. However, barriers to achieving this include underreporting of incidents and near misses—often due to fears of reputational damage—and fragmented data that remains siloed within organizations.

To address these challenges, the industry must embrace a culture of transparency and data sharing. By creating a holistic, industry-wide picture of safety, companies can better understand the causes of incidents and implement preventive measures. This shift toward proactive safety management will not only reduce risks but also improve the overall safety culture within the maritime ecosystem.

² Informa Engage survey for Wärtsilä

³ Informa Engage survey for Wärtsilä

⁴ Lloyd's List Intelligence: Maritime Safety Trends 2012-2022

The Business Case for Digitalization

The economic advantages of digital transformation are clear. By optimizing operations and reducing fuel consumption, shipping companies can lower operating costs, enhance profitability, and meet the increasing demands of regulatory bodies and environmentally conscious consumers. For example, studies have shown that voyage optimization alone can improve profitability by up to 17.8% for mid-range tankers⁵. Similarly, reducing unplanned downtime through condition-based monitoring can boost margins by as much as 50%.

Digitalization is not only about short-term gains; however, it is a strategic investment in the future resilience of the maritime industry

As environmental regulations tighten and market pressures grow, companies that fail to embrace digital optimization risk being left behind. For deep-sea liners, in particular, where decarbonization challenges are more complex, digital technologies offer the most immediate and effective path to reducing emissions and improving efficiency.



Conclusion: The Digitalization of the Maritime Relies on Quality Data

The future of the maritime industry is increasingly data-driven, and digitalization will be the key to unlocking its potential. By investing in high-frequency, high-quality data infrastructure, shipping companies can optimize their operations, meet stringent decarbonization targets, and improve safety outcomes. This shift toward a more digital and sustainable industry is not just a regulatory requirement—it is a business-critical imperative.

At Danelec, we are committed to supporting this transformation by providing the tools and technologies that enable shipping companies to harness the power of data. At Danelec, we are committed to equipping the maritime sector with sensor technology, data management solutions, and cloud-based services that will power this transformation. As the industry moves toward a more sustainable and efficient future with an increasing focus on safety at sea, those who invest in high-frequency, quality data will be best positioned to thrive in an evolving and increasingly competitive marketplace.

⁵ Napa Survey: Owners and charterers believe that voyage efficiency savings of 28% are possible

Our Business

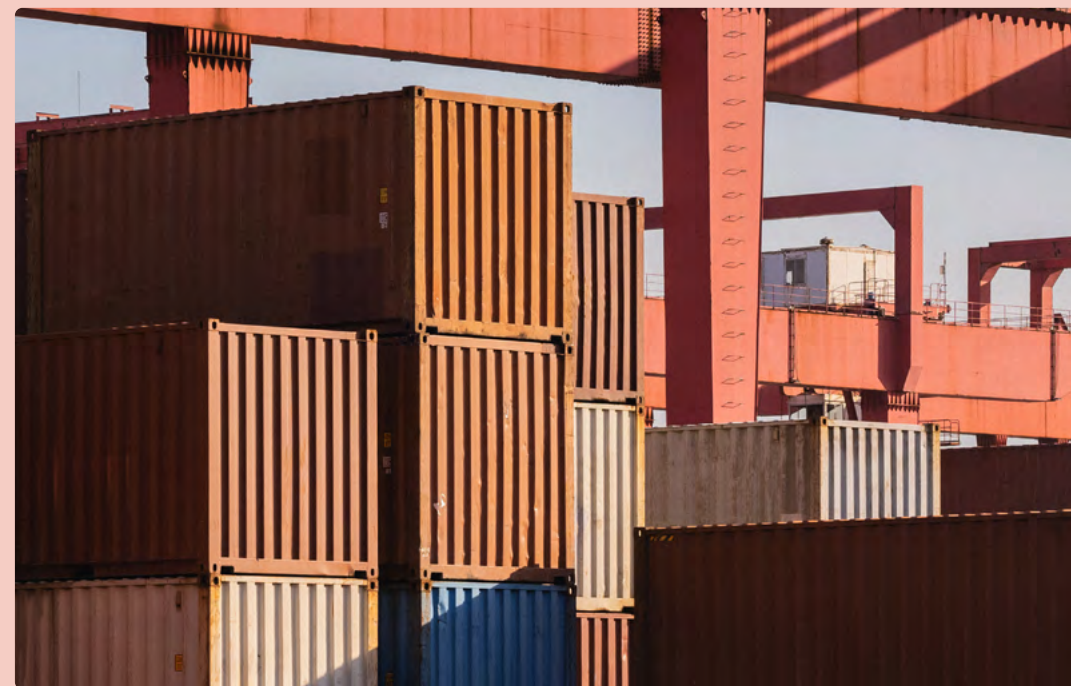
With close to 30 years in the market, Danelec is a perceived leader in the maritime digitalization. Danelec's mission is to deliver an agnostic platform built on high-quality data with a singular purpose: to empower the maritime ecosystem to achieve efficiency through digitalization.

As a leading manufacturer of Voyage Data Recorders (VDR), Shaft Power Meters, and provider of a market-leading AI-based analytics platform, Danelec is well positioned to bridge the gap between ship and shore. With an installed base spanning more than 14,000 active vessels, the company is a pioneer in operational optimization for safety, sustainability, and performance.

Danelec is committed to providing the most effective products and services that help customers meet changing regulations and operate more efficiently through the application of data collected on board and accessed in the cloud.

With 14 global hubs across Denmark, Norway, Greece, Germany, Poland, Singapore, South Korea, India, China, and the US as well as over 700 certified service technicians in more than 50 countries worldwide, Danelec has a truly global presence ensuring reliable, cost-efficient and fast service and support to customers anywhere. Headquartered outside of Copenhagen, Denmark, Danelec is the world's largest maritime data collection solutions provider.

Danelec has more than 15,600 installations collecting data from sensors across the entire vessel. These provide owners and operators with high-frequency, high-quality data to efficiently



manage their assets and thereby vastly reduce costs and emissions.

Business Model

The foundation that enables our strategic efforts is our reinforcing system of multiple products that support the shipowners with valuable insights to safely navigate in today's net-zero economy. Danelec's first ambition is to provide a turnkey solution for the maritime ecosystem based on high-frequency, high-quality data collection to propel the sustainable transition of the global shipping sector.

“The bedrock of our offering is a solid foundation of high-quality data that empowers the maritime ecosystem with the right insights, to the right people, at the right time.”

– Casper Jensen, CEO at Danelec.

In the wake of recent acquisitions of the Norwegian ship performance monitoring specialist Kyra and the AI-based technology platform of Nautilus Labs, Danelec now delivers solutions across two use-case-focused business units: Danelec Safety and Danelec Ship Performance.

Danelec Safety

Danelec's Safety solutions surpass the mandatory requirements by ensuring uninterrupted data collection and enabling remote management of onboard equipment. The leading infrastructure of Danelec's safety system enables smooth retrofit and quicker shipboard services, minimizing downtime.

Key safety offerings include the Danelec legacy Voyage Data Recorder (VDR) and a number of Safety Insights services that enhance the maritime ecosystem through digital solutions.

This year, Danelec launched a pilot project in collaboration with Danpilot to explore the feasibility of remote piloting and remote navigational



Casper Jensen
CEO

The bedrock of our offering is a solid foundation of high-quality data that empowers the maritime ecosystem with the right insights, to the right people, at the right time.



assistance. This new technology integrates operational and navigation solutions, allowing for safe piloting without requiring a pilot to board the ship.

Danelec has collected vessel and navigation data on commercial vessels for almost 30 years. Today, vessel data can be sent to the cloud and displayed in near real-time ashore. By providing DanPilot access to the vessel data, a pilot can effectively view the same as if they were onboard the vessel. This approach not only saves time and costs associated with a pilot boarding the vessel but also mitigates the risk of accidents during the transfer process.

“Piloting is a process that demands significant time and resources, and it poses considerable risks to the pilot boarding the vessel. Therefore, we are pleased to introduce a remote solution that allows DanPilot to effectively guide international shipping traffic through Danish waters without the necessity of boarding the vessel.”

— Christian Kock, EVP, Safety at Danelec



Danelec Ship Performance

Danelec delivers an end-to-end ship performance solution, providing actionable insights to reduce fuel consumption and empowering Chief Engineers, Technical Superintendents, and Operators to quickly identify corrective actions and achieve collaborative savings.

Key ship performance offerings include onboard sensors, data management, and cloud-based analytics solutions. The core of any ship performance solution is the torque meter. The renowned Kyma Power Meter delivers trusted shaft power measurements with >99.5% accuracy. It is a solid technology for continuous monitoring of shaft power, torque, thrust, and RPM to optimize ship performance.

Proactive use of vessel data requires a solid data capturing and transmission solution. Danelec Collect builds upon two decades of expertise in vessel

data collection to seamlessly and securely transmit essential high-frequency data from vessel sensors to shore-based systems for comprehensive analysis and optimization.

Solid data capturing solutions enable both onboard and shore-based data insights, empowering both crew and performance teams. Danelec Onboard Insights arms the crew with real-time, actionable insights to drive decisions that optimize fuel consumption and minimize emissions. Danelec Fleet Insights enables ship owners to save fuel with trusted and targeted insights that align crew, charterer, and shore teams. Lastly, Danelec Voyage Insights maximizes fuel efficiency and enables ship owners to achieve commercial goals and voyage requirements with demonstrated savings of up to 5% on fuel consumption per voyage.

“By leveraging our AI-powered digital twin technology, we’ve transformed the way this fleet operates—unlocking real-time fuel savings, reducing emissions, and turning data into actionable insights. It’s a clear example of how smart maritime solutions can drive both operational efficiency and environmental leadership”

— Claus Borum, CTO / EVP, Ship Performance

[Read full case here](#)



Adding to a strong ship performance offering, the new state-of-the-art Danelec Edge was introduced to the market this year. With increasingly complex emissions and operational requirements, ship owners are looking to future-proof fleets by unlocking the capability for the crew to use any cloud-based software on board.

Coming Together to Bridge the Gap Between Ship and Shore

As a result of recent acquisitions, we can now bridge the power of Danelec's data capturing capabilities, Kyma's ship performance solutions, and the powerful AI-based technology platform of Nautilus Labs.

Together, we provide an agnostic and integrated platform that enables the maritime ecosystem to bridge the gap between the systems that served our needs in the past and a solution that can scale to serve the needs of our future.

“Danelec delivers the Agnostic Platform to enhance efficiency and safety across the maritime industry.”

– Casper Jensen, CEO Danelec

At Danelec, we firmly believe that digitalization holds the key to confronting the key challenges of sustainability, safety, and efficiency, and further enhancing safety within the maritime industry. However, our 30 years of experience in the market have demonstrated that we cannot solve the evermore wicked challenges the industry is facing on our own.

The ever-changing needs of the global maritime fleet highlight the importance of flexibility and scalability in any technology platform. With our agnostic platform, we enable the maritime sector to transition from noon reports and standard-based navigation to vessel-specific high-frequency data tailored to real-time scenarios.

With our turnkey solution, we have made it our mission to empower the maritime sector with an agnostic platform designed for cross-functional collaboration with a single purpose in mind: empowering the maritime ecosystem to bridge the gap between ship and shore.

Business Ethics

At Danelec, we are committed to working within the laws of business and against corruption in all its forms by always acting professionally, fairly and with integrity. We take a zero-tolerance approach to bribery, corruption and fraud. As an example, the behavior is clearly demonstrated by daily scrutiny of shipments for local legislation and potential embargoes.



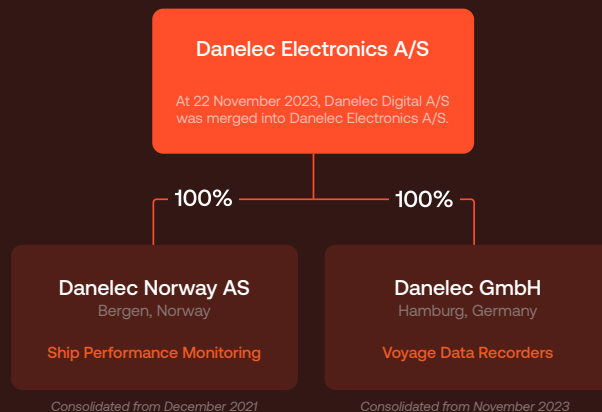
Geographical Footprint

Partners Offices

Headquartered in Farum, just outside Copenhagen, Denmark, Danelec counts 14 global hubs incl. offices in Norway, Greece, Germany, Poland, Singapore, South Korea, India, China, and the US. Adding to Danelec's offices is a network of +200 partners and 700+ certified technicians, ensuring constant accessibility and minimal downtime for our customers. Our commitment to unparalleled product quality is matched by rapid service response, with technicians ready to board any vessel within 48 hours - anywhere.



Group Chart



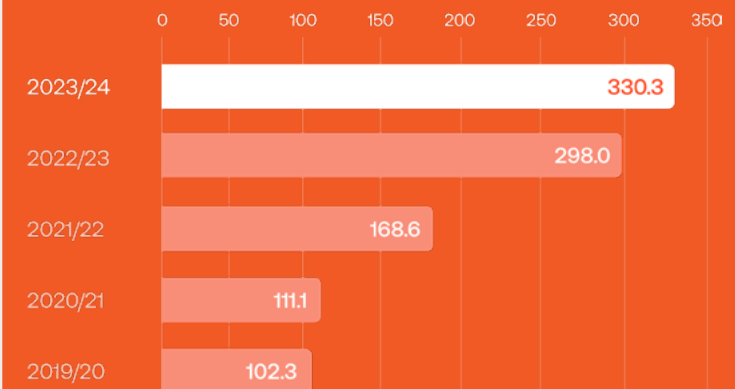
Financial Highlights

5-year Consolidated Financial Highlights

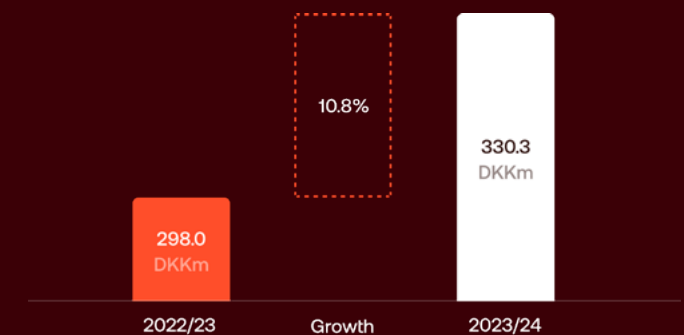
DKK million	2023/24	2022/23	2021/22	2020/21	2019/20
Income statement					
Revenue	330.3	298.0	168.6	111.1	102.3
Direct profit	205.5	180.0	103.4	71.7	54.2
Gross profit	153.9	153.8	89.0	64.1	59.1
EBITDA before special items	81.1	88.3	46.2	38.1	35.1
EBITDA	65.1	82.1	40.9	38.1	35.1
Operating profit/loss (EBIT)	35.2	55.7	20.6	26.2	26.1
Net financials	-10.3	-6.1	-1.9	-0.1	-0.1
Net profit/loss for the year	17.4	38.8	16.3	21.4	20.8
Balance sheet					
Total assets	292.9	276.1	225.6	99.0	78.6
Investments in property, plant and equipment	2.0	0.4	0.4	0.6	0.5
Equity	94.2	87.9	52.8	69.6	48.1
Average number of full-time employees	112	84	71	30	31
Financial ratios					
Direct margin	62.2%	60.4%	61.3%	64.5%	53.0%
Gross margin	46.6%	51.6%	52.8%	57.7%	57.8%
Profit margin	10.6%	18.7%	12.2%	23.6%	25.5%
Current ratio	185.3%	205.6%	173.5%	295.6%	199.6%
Solvency ratio	32.2%	31.8%	23.4%	70.3%	61.2%
Return on equity	19.1%	55.1%	26.6%	36.4%	48.3%

The financial ratios have been prepared in accordance with the recommendations and guidelines issued by the Danish Society of Finance Analysts. Financial definitions are disclosed in "Note 22 Accounting Policies".

Revenue (DKK m)



Revenue Growth



Financial Review

Income Statement

We are pleased to report nearly 10.8% revenue growth this year, building on the exceptional performance achieved last year. This was driven by organic growth of 6.3% as well as acquisitions of 4.6%. 2023/24 was a transformative year, highlighted by the strategic acquisitions of Nautilus Labs platform and the VDR business of MacGregor alongside key investments in integration, setting the stage for future growth and scalability.

Revenue

In 2023/24, total revenue for Danelec Group amounted to DKK 330.3 million compared to DKK 298.0 million in 2022/23, corresponding to a reported growth of 10.8%. This strong result reflects our sustained momentum and reaffirms our ability to drive growth across all segments of the business. Achieving this level of growth, particularly following an already robust year, underscores the effectiveness of our strategic initiatives and positions us well for continued success in the future.

Direct Profit

Direct profit (Gross profit before Own work capitalized and Other external costs) for the Group amounted to DKK 205.5 million in 2023/24 compared to DKK 180.0 million in 2022/23. The direct margin reached 62.2%, an increase of 1.8% from 2022/23, reflecting our strategic investments in efficiency. These improvements were achieved despite the significant costs related to acquisitions, integration, and transformation, all of which are key to supporting our continued growth.

Staff Costs

Staff costs increased by DKK 17.0 million to DKK 88.8 million in 2023/24 (26.9% of revenue) from DKK 71.8 million in 2022/23 (24.1% of revenue). Increase from acquisition of activities related to Nautilus Labs and MacGregor VDR business as well as organic increase in FTE's to support growth. Danelec had 112 FTE (full-time equivalent) employees by the end of 2023/24, which is 33% more than 2022/23.

Development Costs

Total R&D spend amounted to DKK 49.2 million in 2023/24. Capitalised development costs for 2023/24 were DKK 28.6 million or 8.7% of net revenue compared to 8.0% in 2022/23. The capitalised costs primarily related to continuous development of our VDR and ship-to-shore IoT data solution to support our continued growth.

DKK million	2023/24	2022/23
Revenue	330.3	298.0
Own work capitalised	13.5	12.0
Cost of sales	-124.8	-118.0
Other external costs	-65.2	-38.1
Gross profit	153.9	153.8
Staff costs	-88.8	-71.8
EBITDA	65.1	82.1
Depreciation and amortisation	-29.9	-26.4
Operation profit/loss	35.2	55.7
Financial ratios		
Direct margin	62.2%	60.4%
Gross margin	46.6%	51.6%
Profit margin	10.6%	18.7%



Danelec R&D has employees that works across our locations in Denmark, Norway, Poland and US. To enable continued market leadership and growth the Group is investing significant resources in the development of new products and solutions.

EBITDA before Special Items

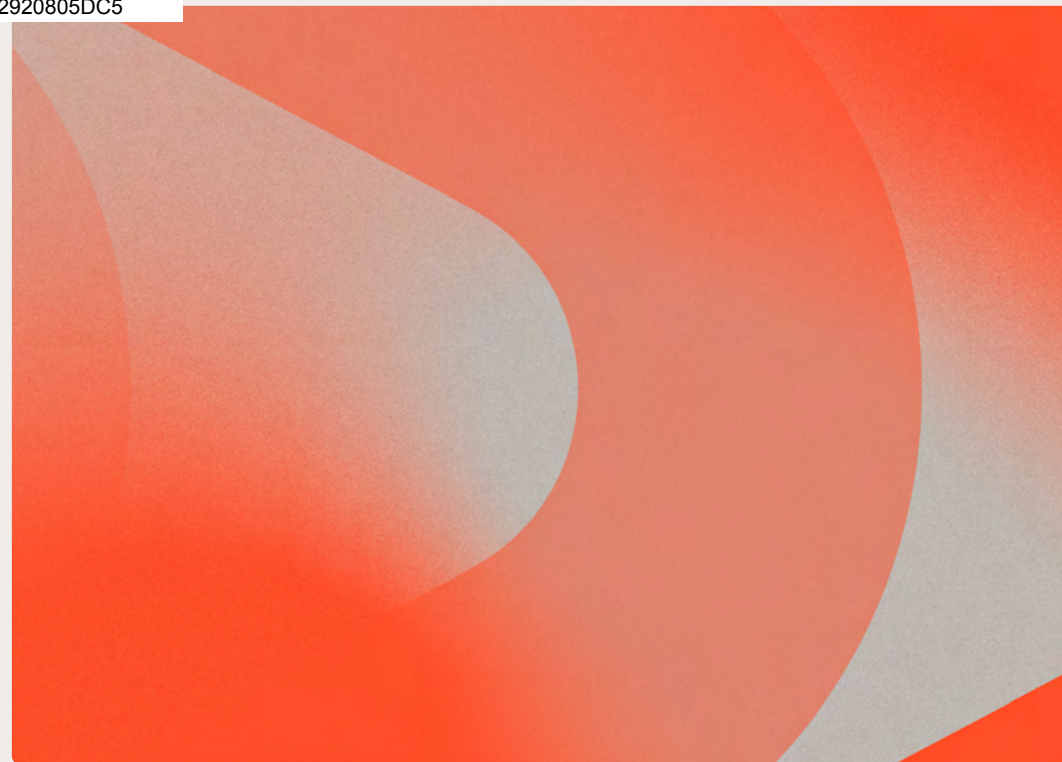
EBITDA before special items saw a slight decrease to DKK 81.1 million from DKK 88.3 million last year, reflecting our strategic decision to invest in talent and infrastructure to position the business for future growth. Despite this, revenue increased by 10.8%, with improved margins, demonstrating the strong underlying performance and potential for scalability in the years ahead.

EBITDA

In 2023/24, EBITDA reached DKK 65.1 million, reflecting the company's focus on strategic investments for future growth and scalability. While this compares to DKK 82.1 million in 2022/23, the current year has been a pivotal period of transformation, driven by strong revenue growth. Special items of DKK 16.0 million were allocated towards acquisitions, integration, and transformation efforts, positioning the company for continued expansion and long-term success. This year marks a significant step in our journey, with these initiatives laying the foundation for enhanced growth and operational efficiency.

Depreciation and Amortisation

In 2023/24, depreciation and amortisation totalled DKK 29.9 million, up from DKK 26.4 million in 2022/23.



Net Financials

Net financials were an expense of DKK 10.3 million, compared to an expense of DKK 6.1 million in 2022/23. The increase was mainly due to increasing interest rate level on loan facilities in connection to acquisitions.

Balance Sheet and Cash Flow

Tangible and Intangible Assets

At 30 June 2024, total assets amounted to DKK 292.9 million, compared to DKK 276.1 million at 30 June 2023. Total non-current assets amounted to DKK 171.7 million compared to DKK 145.7 million at 30 June 2023, an increase of DKK 26.0 million.

Total current assets amounted to DKK 121.2 million at 30 June 2024, compared to DKK 130.4 million at 30 June 2023.

Equity

Total equity amounted to DKK 94.2 million compared to DKK 87.9 million at the beginning of the year. The increase is related to the positive results.

Debt to Credit Institutions

Debt to credit institutions amounted to DKK 109.6 million at 30 June 2024, and comprise loan facilities in Spar Nord related to the acquisition of Danelec Norway AS in December 2021.

Cash Flow

In 2023/24, net cash flow from operating activities was DKK 50.0 million up DKK 8.1 million from 2022/23. In 2023/24, the operating cash flow was impacted by the strong results.

Cash flow from investment activities amounted to DKK -49.7 million compared to DKK -27.6 million in 2022/23 impacted by transformative acquisitions.

Net cash flow for the year amounted to DKK 0.3 million compared to DKK 1.0 million for 2022/23.

Financial Expectations for 2023/24

The financial expectations outlined in the 2022/23 Annual Report have largely been met in 2023/24. Revenue was aligned with the anticipated levels from last year's forecast, with a 10.8% growth. While EBITDA came in slightly below expectations, this was primarily due to our strategic decision to invest in talent and infrastructure to position the business for future growth, as well as strategic acquisitions and associated costs, which position us well for future growth and expansion.

Outlook 2024/25

Danelec will continue to invest in operations and products and keep a strong focus on innovating for both existing and new markets, the outcome of these investments is expected to show results by the years to come. Despite regulatory requirements related to shaft power limitation are decreasing demands, we expect an organic growth of 10%. With continued investment in R&D, we expect to continue our development costs around 13-15% of the revenue. EBITDA margin is expected to increase to 20-25%, driven by the full-year impact from acquisitions, ongoing investments in efficiency and scalability as well as excluding transaction costs.

Events After the Balance Sheet Date

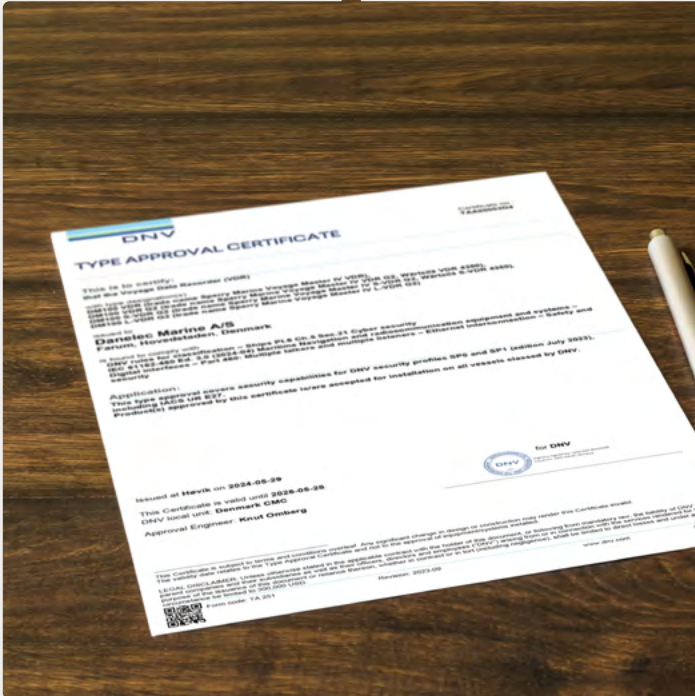
No significant events have occurred after the financial year-end which could significantly affect the Group's financial position.

Yearly Highlights

Danelec Achieves DNV Cyber Security Type Approval for DM100 VDR Platform

Danelec has become the first Voyage Data Recorder (VDR) manufacturer to receive new DNV Cyber Security Type Approval for IACS UR E27, for its advanced DM100 VDR platform.

The approval confirms that the DM100 VDR and DM100 (S-)VDR G2 meet stringent cybersecurity standards, ensuring robust protection against cyber threats. Compliant with DNV rules for classification – Ships Pt.6 Ch.5 Sec.21 Cyber security, Danelec VDRs are designed to safeguard sensitive data and ensure data integrity.



Danelec and DanPilot to Unveil Groundbreaking Remote Piloting Technology

The new remote piloting solution reduces the need for a pilot's physical presence on ships, optimizing safety and logistics while reducing environmental impact.

And, because pilots no longer need to climb aboard to do their job, ships can maintain their planned speed, helping them to reduce fuel costs and to better meet scheduled ETA and ETD.

Danelec Wins SMART4SEA Technology Award for Danelec Fleet Insights

In an era where the maritime industry faces pressing challenges such as increased pressure to reduce escalating emissions, growing safety incidents, and the imperative need for digital transformation, Danelec stands out as a forerunner of change with its Danelec Fleet Insights platform.



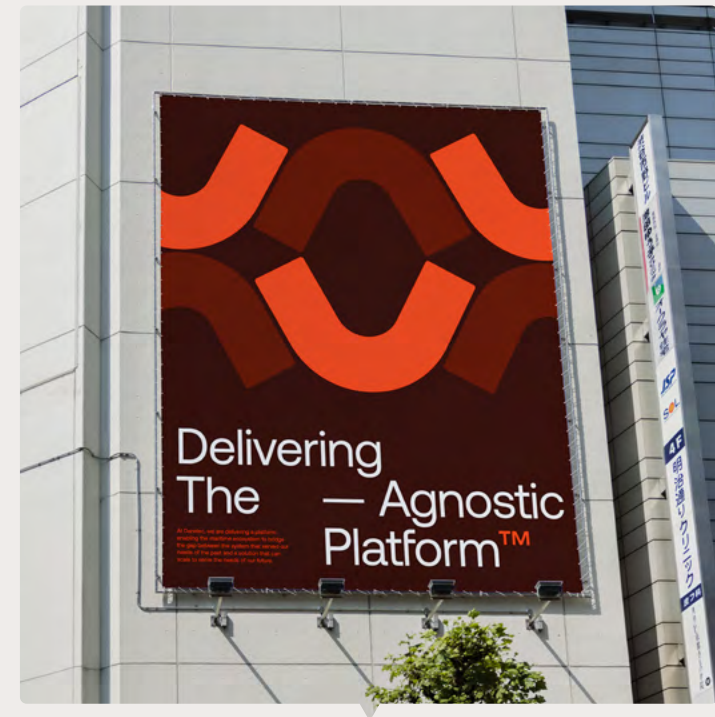


Danelec Acquires Nautilus Labs Technology Platform to Gain Deeper Insights Within Sustainability and Safety

Combining Danelec's onboard data capturing ship performance capabilities with the strong AI-based analytics platform of New York-based maritime technology company Nautilus Labs, Danelec will be able to offer a comprehensive turn-key solution to accelerate the maritime industry's transition to high-quality, high-frequency data both supporting and accelerating the green agenda.

Danelec with Strategic Acquisition of MacGregor VDR Business – Strengthens its Position in Maritime Safety

With the acquisition of MacGregor's Voyage Data Recorder business (VDR) including the Maritime Data Engine (MDE) Software, Danish Danelec further establishes itself as a global leader in the market for VDRs in the maritime industry.



Danelec introduces The Agnostic Platform to Enable the Maritime Digital Transformation

By integrating the power of Danelec's data capturing capabilities, Kyma's ship performance solutions, and the powerful AI-based technology platform of Nautilus Labs, we have launched an entirely new platform.

Together, we provide an agnostic and integrated platform enabling the maritime ecosystem to bridge the gap between the systems that served our needs of the past and a solution that can scale to serve the needs of our future.

ESG & Sustainability

The maritime industry, responsible for moving more than 90% of global trade⁶, is undergoing a seismic shift. New regulations, rising consumer expectations, and growing pressure from environmental standards have elevated the urgency of adopting Environmental, Social, and Governance (ESG) practices. Once considered a “nice-to-have,” sustainability is now a business-critical imperative.

Digital Transformation as a Catalyst for Decarbonization and Efficiency

The International Maritime Organization (IMO) has set ambitious targets to reduce greenhouse gas (GHG) emissions by 20–30% by 2030, 70–80% by 2040, and ultimately achieve net-zero emissions by 2050. The maritime industry, responsible for approximately 3% of global emissions, must now accelerate efforts to meet these goals.

⁶ Informa Engage survey for Wärtsilä

⁷ Inmarsat Thetius Digital Decarbonisation Report 2022

While cleaner energy solutions, such as net-zero propulsion systems, are the long-term objective, digitalization offers an immediate and cost-effective path to reducing emissions.

Research suggests that more than 70% of the decarbonization required by 2050 can be achieved through digital optimization alone⁷.

By leveraging high-frequency, high-quality data, shipping companies can optimize fuel consumption, reduce emissions, and enhance operational efficiency. Digital tools such as voyage planning, speed optimization, and fleet-wide maintenance management are already proving their value, enabling ships to operate more efficiently while minimizing environmental impact.

For example, real-time data from voyage simulations can help ships cruise at optimal speeds, cutting fuel consumption and reducing emissions per ton-mile. Maintenance optimization, driven by predictive analytics and condition-based monitoring, minimizes unplanned downtime, ensuring ships remain operational and productive. The result is a more efficient, cost-effective, and sustainable operation.

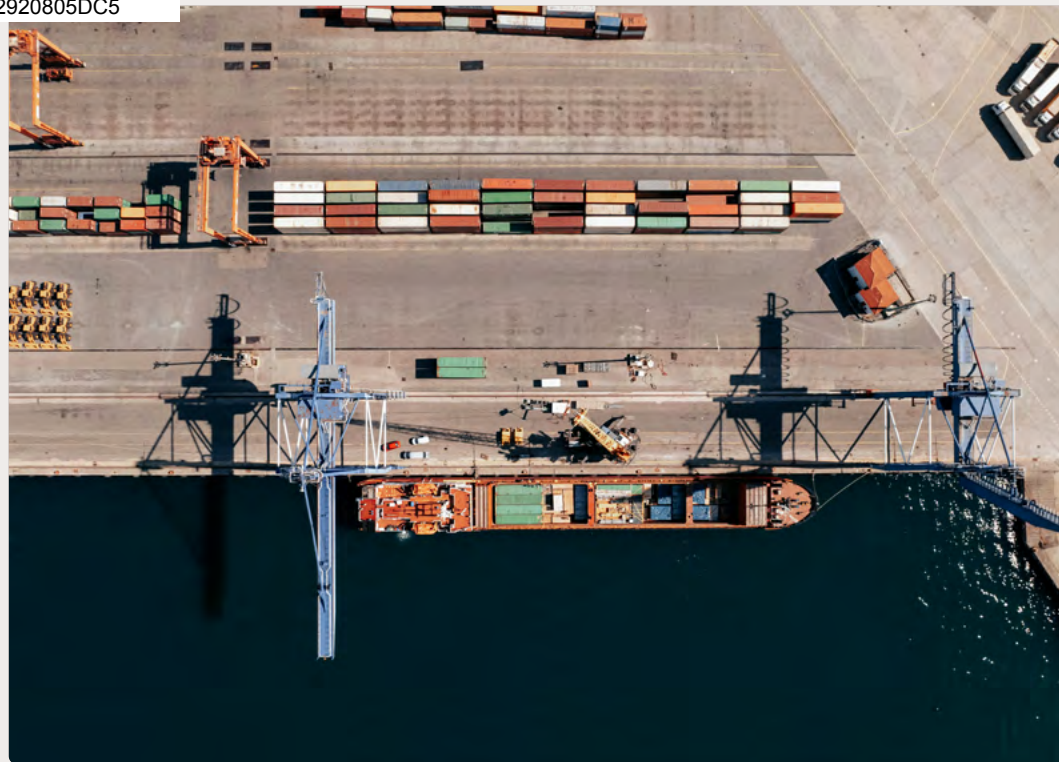


However, the integration of onboard sensor data into everyday operations is key to unlocking the full potential of digitalization and turning it into a catalyst for decarbonization and efficiency. This real-time, high-quality data is no longer optional but essential for shipping companies aiming to meet both regulatory and commercial demands in a rapidly evolving maritime landscape.

At Danelec, we are committed to this mission. We believe digitalization is the key to unlocking solutions for sustainability, productivity, and transparency. Currently, 69% of shipping companies are exploring digital tools⁸ to meet the growing demand for more efficient operations and stricter compliance. To make this shift successful, a foundation of high-frequency, high-quality data is essential—allowing shipowners to optimize fuel usage, reduce emissions, and adhere to new reporting standards for CO₂, SO₂, and other pollutants.

The Power of Digitalization in Decarbonization

Digital solutions are already proving their value by enabling shipping companies to cut emissions, often at a fraction of the cost of alternative methods. Enhancements in voyage planning, speed optimization, and maintenance optimization are reducing inefficiencies and allowing for more precise control over fuel consumption. For example, voyage simulations, based on high-frequent data, enable



ships to cruise at optimal speeds, saving fuel and reducing emissions per ton-mile. Similarly, fleet-wide maintenance optimization eliminates downtime, helping to ensure that ships spend less time idling and more time moving cargo efficiently.

Beyond operational improvements, digital connectivity is facilitating novel solutions within remote pilotage services, further reducing the need for on-site personnel and associated transport emissions. These innovations are not only good for the environment but also lead to substantial cost savings.

Building a Strong Business Case for Digitalization

The economic and environmental advantages of digital transformation are undeniable. By reducing fuel consumption and streamlining operations, shipping companies can meet regulatory requirements, satisfy growing customer expectations, and enhance their bottom line. In fact,

digital optimization is likely to be the key to long-term survival for many operators, particularly as new environmental regulations and market pressures continue to tighten.

Although clean energy solutions—such as net-zero propulsion systems—are already being deployed in inshore and coastal shipping, deep-sea liners face more complex decarbonization challenges. For these segments, digital technologies provide the most immediate opportunity for progress. The integration of high frequent, high quality data and AI-driven insights help companies to reduce their environmental footprint.

Without embracing digital optimization, shipping companies risk missing a critical step toward decarbonization, potentially jeopardizing their ability to stay competitive and survive the shift to cleaner energy.

Sustainability Targets: Aligning with Global Standards

At Danelec, we are dedicated to driving this transformation forward, both for our clients and within our own operations. In collaboration with our lead investor, Verdane, we have established ambitious sustainability goals in line with the UN's 2030 Sustainable Development Goals (SDGs). These targets reflect our commitment to not only delivering sustainable solutions to the maritime sector but also practicing responsible business internally.

By setting a high bar for ourselves, we aim to contribute to the broader effort of reducing GHG emissions and creating a more sustainable future for maritime trade.

⁸ Informa Engage survey for Wärtsilä

Supercharging Fleet Performance with AI Insights and Digital Twin Technology for Maximum Voyage Efficiency

Client	Large Ship Owner
Technology	Danelec Voyage Insights
Objective	Enhance voyage efficiency and optimize fleet operations using AI-driven insights and digital twin technology.
Case Fleet	10 container vessels operating in the trade between Asia, the Middle East, and India.

Challenge

A large ship owner, facing rising fuel costs and strict environmental regulations, partnered with Danelec to transform fleet operations. Seeking to cut costs and optimize global voyages, they turned to Danelec for its innovative maritime technology. The ship owner’s container fleet operates globally with strict port arrival times. Vessels use varied hardware, sensors, and systems, complicating standardized data collection and analysis. They required an adaptable solution to improve voyage planning and reduce their CO2 footprint.

Solution

Danelec provided the ship owner with a managed service layer utilizing Danelec’s AI-based analytics platform featuring digital twin technology for each vessel. This sophisticated system constructs virtual models of the vessels to simulate and analyze real-world operating conditions.

The solution harnesses data from high-frequency sensors installed aboard the vessels, as well as manually inputted data from daily noon reports.

Key Aspects of the Solution

- **Daily Recommendations:** Tailored advice on optimal shaft speeds and routes is sent directly to the vessel’s master and shore operations teams.
- **Weather Adaptations:** Updates and notices are provided if adverse weather is encountered, ensuring safety and minimal disruption.
- **Post-Voyage Analysis:** Counterfactual reports are shared with the ship owner, providing in-depth analysis that compares actual voyage outcomes with hypothetical scenarios based on different operational decisions. These reports highlight the service's benefits, with a particular focus on fuel savings and emission reductions.



Key Outcomes and Tangible Savings

The implementation of this AI-driven system has yielded significant measurable benefits, including:

- **Fuel Efficiency and Cost Savings:** Over the course of nine months, the ship owner has achieved an avg. fuel saving of 8-10% per voyage, an accumulated fuel saving of 695 metric tons, translating to approximately \$430,000 in cost savings, significantly reducing operational expenses.
- **Emission Reduction:** The optimized vessel operations have reduced emissions by an estimated 2,165MT CO2, aligning the ship owner’s operations with its environmental sustainability goals.
- **Operational Excellence:** Continuous adaptation and optimization of fleet operations have not only resulted in substantial economic benefits but have also positioned the ship owner as an innovation leader in the maritime industry.

“By leveraging our AI-powered digital twin technology, we’ve transformed the way this fleet operates—unlocking real-time fuel savings, reducing emissions, and turning data into actionable insights. It’s a clear example of how smart maritime solutions can drive both operational efficiency and environmental leadership.”

– Claus Borum
CTO/EVP Ship Performance, Danelec

Transforming Vessel Efficiency and Sustainability with the Power of Advanced Boil-off Gas Optimization

Client	Oil Major
Technology	Danelec Boil-Off Gas
Objective	Enhance voyage efficiency to reduce fuel, emissions, and cost.
Case Fleet	M-Type, Electronically controlled, Gas Injection LNG vessel.

Background

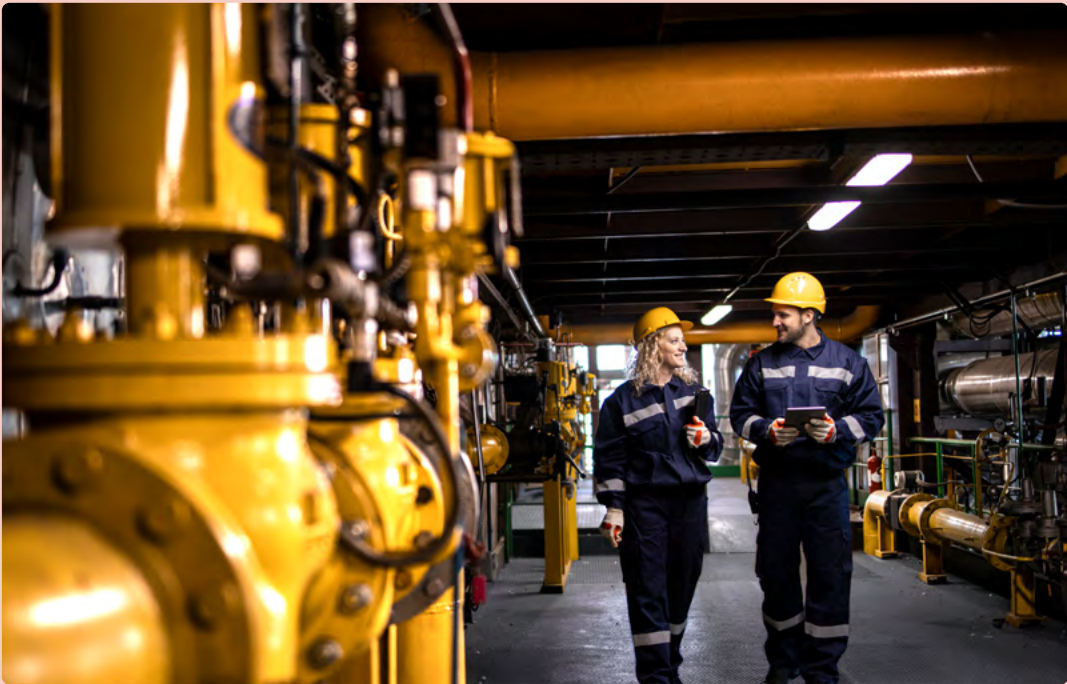
An M-Type, Electronically controlled, Gas Injection LNG vessel leveraging Danelec’s Boil-off Gas Optimization on a nine-day voyage from Indonesia to South Korea achieved significant reductions in LNG consumption and CO2 emissions, resulting in substantial cost savings and environmental benefits. The optimization process allowed the vessel to maintain stringent temperature and pressure requirements while ensuring an efficient voyage.

Challenge

A major oil company was seeking to optimize its maritime operations to improve efficiency and reduce its carbon footprint. The company’s fleet of LNG carriers is equipped with a wide range of hardware, sensors, and systems, creating a complex and varied data landscape. This diversity makes it challenging to standardize data collection and analysis across all vessels. The company requires a highly adaptable solution capable of interfacing with different equipment to streamline operations. Key objectives include enhancing voyage planning, optimizing fuel consumption, and minimizing emissions while ensuring strict adherence to estimated times of arrival (ETAs) at ports.

Solution

Danelec’s advanced machine learning and thermodynamics models provide actionable insights that significantly reduce LNG consumption, maintenance costs, and CO2 emissions, achieving 4.7% performance within temperature and pressure targets. Our unique collaboration platform allows charterers and vessel owners to dynamically optimize their operations, ensuring adherence to ETAs and terminal requirements while achieving unprecedented efficiency levels.



Utilizing Danelec’s advanced machine learning and thermodynamic models, the vessel received daily operational recommendations that optimized its speed and gas handling procedures. This proactive approach resulted in the vessel operating below the industry average for boil-off gas rates, which not only conserved energy but also minimized environmental impact.

The optimized operational parameters led to a remarkable reduction in the vessel’s fuel use and emissions. This shift underscores Danelec’s commitment to promoting sustainability and supporting the maritime industry’s transition toward greener practices.

Key Outcomes and Tangible Savings

The implementation of Danelec’s Boil-off Gas solution resulted in large savings on fuel, emissions, and ultimately cost:

- **Fuel Efficiency and Cost Savings:** in just nine days, the carrier saved 102 MT of LNG, translating into a total of \$153,000 in cost savings.
- **Emission Reduction:** In just one voyage, the optimized operation of this single vessel led to a reduction in emissions of 280MT of CO2.

01



Respecting the Planet

The upcoming decade is pivotal for mitigating the adverse effects of global warming, with a consensus within the scientific community regarding the necessity to reduce global carbon emissions by 50% by 2030. We anticipate that carbon and other externalities will increasingly be factored into pricing structures. Consequently, businesses that effectively minimize these externalities or innovate to establish new business models with inherently lower externalities will emerge as the leaders of the future.

-60%

GHG-scope 1-3 intensity reduction
by 2030 vs 2021 baseline

02



Best Place to Work for Everyone

Striving to be the premier workplace for all individuals is essential. Addressing inequality and advocating for equitable working conditions represent significant global challenges. Concurrently, attracting and retaining top talent is a substantial opportunity and a critical factor for success, particularly for technology-driven and sustainable enterprises, where the competition for skilled professionals is notably intense.

40%

Underrepresented groups
ind BoD & Mgmt

>30

Minimum
eNPS score

03



Creating Secure and Responsible Companies

Cybercrime is increasingly prevalent, making it essential to safeguard against its potentially severe repercussions to ensure the continuity of business operations. The probability of cyber attacks has increased, and the associated costs increase as digitalization permeates all areas of the organization.

Cyber related initiatives not publicity communicated
given sensitivities

Financial Statements

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Income Statement

1 July – 30 June

Note	DKK'000	GROUP		PARENT COMPANY	
		2023/24	2022/23	2023/24	2022/23
	Revenue	330,315	298,007	184,345	182,453
	Own work capitalised	13,528	11,967	10,443	9,148
	Cost of sales	-124,802	-118,010	-61,897	-68,498
	Other external costs	-65,167	-38,121	-53,848	-32,090
	Gross profit	153,874	153,843	79,043	91,013
2	Staff costs	-88,797	-71,750	-54,013	-43,652
	Operating profit before depreciation, amortisation and impairment losses	65,077	82,093	25,030	47,361
3	Depreciation, amortisation, and impairment losses	-29,917	-26,401	-16,169	-16,006
	Operating profit/loss	35,160	55,692	8,861	31,355
	Income from investments in group enterprises	-	-	9,282	-
4	Other financial income	514	960	42	439
5	Other financial costs	-10,816	-7,013	-9,088	-6,891
	Net profit/loss before tax	24,858	49,638	9,097	24,904
6	Tax on net profit/loss for the year	-7,456	-10,877	-655	-5,429
7	Net profit/loss for the year	17,402	38,762	8,442	19,474

Balance Sheet

at 30 June

Note	DKK'000	GROUP		PARENT COMPANY	
		2023/24	2022/23	2023/24	2022/23
	ASSETS				
	Non-current assets				
	Completed development projects	51,555	35,527	41,754	31,267
	Software	8,628	2,187	8,548	2,131
	Customer relationships	10,357	-	-	-
	Goodwill	63,189	71,692	-	-
	Development projects in progress	15,803	19,509	14,684	14,927
8	Intangible assets	149,532	128,915	64,986	48,325
	Fixtures and fittings, tools and equipment	4,258	4,224	3,161	3,672
9	Property, plant and equipment	4,258	4,224	3,161	3,672
10	Investments in group enterprises	-	-	106,780	106,594
	Other investments and receivables	12,791	7,642	4,839	1,488
	Trade receivables	5,118	4,938	5,118	4,938
	Other non-current assets	17,909	12,580	116,737	113,020
	Total non-current assets	171,699	145,719	184,884	165,017
	Current assets				
	Raw materials and consumables	7,507	12,158	-	-
	Work in progress	189	641	-	-
	Finished goods and goods for resale	32,152	27,205	28,770	26,350
	Inventories	39,848	40,004	28,770	26,350
	Trade receivables	62,122	55,153	30,769	18,643
	Amounts owed by group enterprises	-	9,544	13,836	15,013
	Other receivables	2,063	2,781	1,225	722
11	Prepayments and accrued income	1,664	4,908	621	1,038
	Receivables	65,849	72,387	46,451	35,416
	Cash and cash equivalents	15,548	18,030	9,179	8,737
	Total current assets	121,245	130,421	84,400	70,503
	TOTAL ASSETS	292,944	276,140	269,284	235,520

Balance Sheet

at 30 June

Note	DKK'000	GROUP		PARENT COMPANY	
		2023/24	2022/23	2023/24	2022/23
	Equity and liabilities				
	Equity				
12	Share capital	10,774	10,734	10,774	10,734
	Reserve for development costs	-	-	44,021	36,031
	Translation reserve	-4,163	-4,011	-	-
	Retained earnings	75,595	81,193	6,622	29,169
	Proposed dividend for the financial year	12,000	-	12,000	-
	Total equity	94,206	87,916	73,417	75,934
	Non-current liabilities				
13	Provisions for deferred tax	20,530	13,404	11,125	9,999
14	Other provisions	8,767	7,048	893	893
15	Debt to credit institutions	104,007	104,349	104,007	104,349
	Total non-current liabilities	133,304	124,801	116,025	115,241
	Current liabilities				
15	Debt to credit institutions	5,555	5,555	5,555	5,555
	Trade payables	26,565	21,144	18,451	14,641
	Amounts owed to group enterprises	1,730	-	35,875	-
	Tax payables to group enterprises	3,914	7,763	3,973	7,763
	Other payables	21,045	25,077	10,375	12,860
16	Prepayments and deferred income	6,625	3,884	5,613	3,526
	Total current liabilities	65,434	63,423	79,842	44,345
	Total liabilities	198,738	188,224	195,867	159,586
	TOTAL EQUITY AND LIABILITIES	292,944	276,140	269,284	235,520
17	Other non-cash adjustments				
18	Change in working capital				
19	Contingencies				
20	Charges and security				
21	Related parties				
22	Accounting policies				

Statement of Changes in Equity

at 30 June

DKK'000	GROUP				
	Share capital	Translation reserve	Retained earnings	Proposed dividend for the financial year	Total
Equity at 1 July 2023	10,734	-4,011	81,193	-	87,916
Distributed dividend	-	-	-11,000	-	-11,000
Additions	40	-	-	-	40
Net profit/loss for the year	-	-	5,402	12,000	17,402
Exchange rate adjustments, group enterprises	-	-152	-	-	-152
Equity at 30 June 2024	10,774	-4,163	75,595	12,000	94,206

DKK'000	PARENT COMPANY				
	Share capital	Translation reserve	Retained earnings	Proposed dividend for the financial year	Total
Equity at 1 July 2023	10,734	36,031	29,169	-	75,934
Adjustment prior year	-	-	1	-	1
Distributed dividend	-	-	-11,000	-	-11,000
Additions	40	-	-	-	40
Net profit/loss for the year	-	-	-3,558	12,000	8,442
Transfer to reserve for development costs	-	7,990	-7,990	-	-
Equity at 30 June 2024	10,774	44,021	6,622	12,000	73,417

Cash Flow Statement

1 July – 30 June

Note	DKK'000	GROUP	
		2023/24	2022/23
	Net profit/loss for the year	17,402	38,762
	Depreciation and amortisation	29,917	26,401
17	Other non-cash adjustments	22,218	15,142
18	Change in working capital	-4,252	-29,107
	Cash flows from operating activities before net financials	65,285	51,198
	Interest received	514	555
	Interest paid	-7,915	-6,173
	Income tax paid	-7,891	-3,656
	Cash flows from operating activities	49,993	41,924
	Acquisition of intangible assets	-36,468	-23,755
	Acquisition of property, plant, and equipment	-2,000	-4,234
	Cash flow from business combinations	-11,197	-
	Change in pension funds	-	407
	Cash flows from investment activities	-49,665	-27,582
	Borrowings of non-current liabilities	-342	-5,330
	Borrowings to group enterprises	11,274	-8,029
	Paid ordinary dividend	-11,000	-
	Paid extraordinary dividend	40	-
	Cash flows from financing activities	-28	-13,359
	Cash flows for the year	300	983
	Cash and cash equivalents at 1 July	18,030	17,920
	Foreign currency translation adjustments (cash and cash equivalents)	-2,782	-873
	Cash and cash equivalents at 30 June	15,548	18,030

1 SPECIAL ITEMS

Special items include significant income and expenses that have a special character in relation to the Group's earnings generating activity such as the costs of comprehensive structuring of processes and basic structural adjustments, as well as any disposal gains and losses associated with them, and which are of considerable importance over time. Special items also include other significant amounts of a non-recurring nature, which, according to management's assessment, are not part of the Group's primary operations.

As reported in the management review, the profit for the period is affected by circumstances that differ from what management considers as part of the primary operations.

Special items for the year included the following costs:

DKK'000	GROUP		PARENT COMPANY	
	2023/24	2022/23	2023/24	2022/23
Income				
EU funding repayment	-	324	-	-
Total income	-	324	-	-
Costs				
Restructuring	-	25	-	25
Integration and transformation	8,593	4,308	4,233	3,065
Business set-ups and acquisitions	7,388	1,592	7,388	1,592
Total costs	15,981	5,925	11,621	4,682
Net loss from special items	15,981	6,249	11,621	4,682
<i>Recognised in the income statement as follows:</i>				
Revenue	-	324	-	-
Other external costs	15,318	4,236	11,621	3,696
Staff costs	663	1,689	-	986
Net loss from special items	15,981	6,249	11,621	4,682

	GROUP		PARENT COMPANY	
	2023/24	2022/23	2023/24	2022/23
DKK'000				
2 STAFF COSTS				
Wages and salaries	74,054	61,110	45,950	37,705
Pensions	6,057	5,360	3,773	2,491
Other social security costs	8,686	5,280	4,290	3,456
	88,797	71,750	54,013	43,652
Executive Board and Board of Directors (Parent Company)	3,125	2,666	3,125	2,666
Average number of full-time employees	112	84	57	45

Share-based payments

In January 2021, an incentive scheme was established comprising both the Board of Directors, the Executive Board and other executives to maintain the management. When an option has vested, the option holder may subscribe for one new share in Dolphin Bidco A/S at an exercise price of DKK 147. As it is the Company's practice to settle the schemes by way of shares (equity-settled share-based payment arrangements), no costs have been recognised in 2022/23 or 2023/24.

	DKK'000	GROUP		PARENT COMPANY	
		2023/24	2022/23	2023/24	2022/23
3	DEPRECIATION, AMORTISATION, AND IMPAIRMENT				
	Amortisation of completed development projects	16,021	14,796	13,246	13,269
	Amortisation of software	1,404	1,752	1,404	1,752
	Amortisation of customer relationships	2,013	-	-	-
	Amortisation of goodwill	8,503	8,503	-	-
	Depreciation on fixtures and fittings, tools and equipment	1,976	1,350	1,519	985
		29,917	26,401	16,169	16,006
4	OTHER FINANCIAL INCOME				
	Interest income from group enterprises	306	301	-	301
	Other interest income	208	253	42	138
	Exchange rate adjustments	-	406	-	-
		514	960	42	439
5	OTHER FINANCIAL COST				
	Interest expenses to group enterprises	-	-	292	-
	Other interest expenses	7,915	6,398	7,883	6,276
	Exchange rate adjustments	2,901	615	913	615
		10,816	7,013	9,088	6,891
6	TAX ON NET PROFIT/LOSS FOR THE YEAR				
	Current tax on profit for the year	330	4,512	-	4,439
	Change in deferred tax for the year	7,126	4,396	655	990
	Change in deferred tax assets for the year	-	1,969	-	-
		7,456	10,877	655	5,429
7	DISTRIBUTION OF NET PROFIT/LOSS FOR THE YEAR				
	Transferred to retained earnings	5,402	38,762	-3,558	19,474
	Dividend for the financial year	12,000	-	12,000	-
		17,402	38,762	8,442	19,474

GROUP							
8	INTANGIBLE ASSETS DKK'000	Goodwill	Customer relationships	Completed development projects	Software	Development projects in progress	Total
	Cost at 1 July 2023	85,027	-	152,659	7,885	19,509	265,080
	Additions	-	-	-	7,844	28,624	36,468
	Additions through business combinations	-	12,370	-	-	-	12,370
	Transfers	-	-	32,461	-	-32,461	-
	Exchange rate adjustments	-	-	175	1	131	307
	Cost at 30 June 2024	85,027	12,370	185,295	15,730	15,803	314,225
	Amortisation and impairment at 1 July 2023	-13,335	-	-117,132	-5,698	-	-136,165
	Amortisation	-8,503	-2,013	-16,527	-1,404	-	-28,447
	Exchange rate adjustments	-	-	-81	-	-	-81
	Amortisation and impairment at 30 June 2024	-21,838	-2,013	-133,740	-7,102	-	-164,693
	Carrying amount at 30 June 2024	63,189	10,357	51,555	8,628	15,803	149,532
	Amortised over	10 years	2-10 years	4-7 years	3-10 years		
PARENT COMPANY							
	DKK'000			Completed development projects	Software	Development projects in progress	Total
	Cost at 1 July 2023			146,499	7,829	14,927	169,255
	Additions			-	7,822	23,996	31,818
	Transfers			24,239	-	-24,239	-
	Cost at 30 June 2024			170,738	15,651	14,684	201,073
	Amortisation and impairment at 1 July 2023			-115,232	-5,698	-	-120,930
	Amortisation			-13,752	-1,405	-	-15,157
	Amortisation and impairment at 30 June 2024			-128,984	-7,103	-	-136,087
	Amortisation at 30 June 2024			41,754	8,548	14,684	64,986
	Amortised over			4-7 years	3-10 years		

Development projects in progress relates to development of software solutions to improve safety, cost and performance of marine operations such as Voyage Data Recorders (VDR), Shaft Power Meters, IoT infrastructure and Ship Performance Monitoring Solutions.

The relating expenses primarily consist of internal expenses such as payroll costs, recorded through an internal project module, external consultancy costs and other direct related costs. Completed projects relates to products launched before 30 June 2024 generating revenue.

	DKK'000	GROUP		PARENT COMPANY	
		2023/24	2022/23	2023/24	2022/23
9	FIXTURES AND FITTINGS, TOOLS AND EQUIPMENT				
Cost 1 July		13,282	10,093	8,794	5,457
Additions		2,000	4,273	1,007	3,888
Disposals		-	-551	-	-551
Exchange rate adjustments		127	-533	-	-
Cost 30 June		15,409	13,282	9,801	8,794
Depreciation and write-down 1 July		-9,058	-8,740	-5,122	-4,688
Depreciation		-1,976	-1,305	-1,518	-940
Reversal of depreciation and writedown of disposals		-	506	-	506
Exchange rate adjustments		-117	481	-	-
Depreciation and write-down 30 June		-11,151	-9,058	-6,640	-5,122
Carrying amount at 30 June		4,258	4,224	3,161	3,672
10	INVESTMENTS IN GROUP ENTERPRISES				
Cost at 1 July				106,594	106,594
Additions				186	-
Carrying amount at 30 June				106,780	106,594
Of which the carrying amount of non-depreciated increases in value is				85,027	85,027

Name and registered office	Currency	Equity	Net profit	Voting rights and ownership
Danelec Norway AS, Ulset, Norway	NOK'000	56,740	39,550	100%
Danelec GmbH, Hamburg, Germany	EUR'000	-	-	100%

The financial information disclosed is from the companies most recent annual report covering the period 1 July 2022 - 30 June 2023. The first annual report for Danelec GmbH covering the period 18 April 2023 - 31 December 2023 has not yet been reported.

	GROUP		PARENT COMPANY	
	2023/24	2022/23	2023/24	2022/23
DKK'000				
11 PREPAYMENTS AND ACCRUED INCOME				
Prepaid expenses	1,265	1,834	621	1,038
Accrued income	399	3,074	-	-
	1,664	4,908	621	1,038
Prepayments include accrual of expenses relating to subsequent years and accrued income related to current year not yet invoiced.				
12 SHARE CAPITAL				
The share capital consists of A-shares, each with a nominal value of DKK 2,000,000, B-shares, each with a nominal value of DKK 2,000,000, C-shares, each with a nominal value of DKK 1,600,000, D-shares, each with a nominal value of DKK 134,000 and E-shares each with a nominal value of DKK 5,000,000.				
13 PROVISIONS FOR DEFERRED TAX				
Deferred tax at 1 July	13,404	9,008	9,999	9,008
Deferred tax adjustment for the year	7,126	4,396	1,126	991
Deferred tax at 30 June	20,530	13,404	11,125	9,999
14 OTHER PROVISIONS				
Pension liabilities	7,874	6,155	-	-
Warranty provision	893	893	893	893
	8,767	7,048	893	893
15 DEBT TO CREDIT INSTITUTIONS				
Due within 1 year	5,555	5,555	5,555	5,555
Due within 1-5 years	104,007	104,349	104,007	104,349
Due after 5 years	-	-	-	-
	109,562	109,904	109,562	109,904
16 PREPAYMENTS AND DEFERRED INCOME				
Received funding	1,836	2,342	1,836	2,342
Deferred income	4,789	1,542	3,777	1,184
	6,625	3,884	5,613	3,526

Deferred income include accrual of revenue from subscriptions and other income from funded projects relating to subsequent years.

		GROUP	
DKK'000		2023/24	2022/23
17	OTHER NON-CASH ADJUSTMENTS		
	Other financial income	-514	-960
	Other financial costs	10,816	7,013
	Tax on net profit/loss for the year	7,456	10,877
	Other adjustments	4,460	-1,788
		22,218	15,142
18	CHANGE IN WORKING CAPITAL		
	Change in inventories	3,663	-11,305
	Change in receivables	-8,336	-34,758
	Change in trade payables and other payables	421	16,956
		-4,252	-29,107
19	CONTINGENCIES		
	Lease commitments		
	The Group has entered into operating lease commitments. Total future lease payments amounts to DKK 403.6 thousand within 1 year and DKK 182.8 thousand between 1-3 years.		
	Rent obligations		
	The Group has entered into rental agreements amounting to DKK 27.0 million in the notice of termination period, hereof DKK 8.0 million after 5 years.		
	Joint taxation		
	With Dolphin HoldCo A/S, company reg. no 41087811 as administration company, the Parent Company is subject to the Danish scheme of joint taxation and unlimitedly, jointly, and severally liable, along with the other jointly taxed companies, for the total corporation tax and for any obligations to withhold tax on interest, royalties, and dividends.		

20 CHARGES AND SECURITY

For bank facilities in Spar Nord, the Group has issued a letter of indemnity, DKK 40 million that includes all non-current assets e.g. goodwill, property, plant and equipment and also inventories and other receivables. In addition, a mortgage ban has been given for assets.

The Group has pledged the share capital in Danelec Norway AS, NOK 2 million for all balances with Spar Nord, including Danelec Electronics A/S and Dolphin BidCo A/S.

21 RELATED PARTIES**Controlling interests**

Dolphin BidCo A/S, Hørmarken 2, 3520 Farum, Denmark

Majority shareholder

Dolphin HoldCo A/S, Hørmarken 2, 3520 Farum, Denmark

Subsidiary

Danelec Norway AS, Åsamyrane 88B, 5116 Ulset, Norway

Subsidiary

Danelec GmbH, Lademannbogen 29, 22339 Hamburg, Germany

Transactions with related parties

	GROUP		PARENT COMPANY	
	2023/24	2022/23	2023/24	2022/23
DKK'000				
Income statement				
Sales to subsidiaries	-	-	875	42
Dividend received	-	-	9,282	-
Interest income	306	183	-	301
Interest expense	-	-	292	-
Balance sheet				
Trade receivables from subsidiaries	-	-	30	119
Loans to group enterprises	-	9,544	13,839	15,013
Loans from group enterprises	1,730	-	35,875	-
Paid dividend	11,000	-	11,000	-

Apart from the distribution of dividends, there have been no transactions with the capital owners.

Remuneration of the Executive Board and Board of Directors is disclosed in note 2 Staff costs.

Consolidated financial statements

Danelec Electronics A/S is part of the consolidated financial statements of Dolphin HoldCo A/S, Hørmarken 2, 3520 Farum, Denmark.

22 ACCOUNTING POLICIES

The Annual Report for Danelec Group for 2023/24 has been prepared in accordance with the Danish Financial Statements Act applying to reporting class C enterprises (medium sized enterprises).

The financial statements for 2023/24 are presented in DKK thousand.

Consolidated Financial Statements Control

The consolidated financial statements comprise Parent Company Danelec Electronics A/S and group enterprises controlled by Danelec Electronics A/S.

Control means the power to exercise decisive influence over a group enterprise's financial and operating decisions. Moreover, the possibility of yielding a return from the investment is required.

In assessing whether the Parent Company controls an entity, de facto control is also taken into consideration.

The existence of potential voting rights that may currently be exercised or converted into additional voting rights is considered when assessing whether an entity may become empowered to exercise decisive influence over another entity's financial and operating decisions.

Preparation of the Consolidated Financial Statements

The consolidated financial statements are prepared as a consolidation of the Parent Company's and the individual group enterprises financial statements, which are prepared according to the Group's accounting policies. On consolidation, intra-group income and expenses, shareholdings, intra-group balances and dividends as well as realised and unrealised gains on intra-group transactions are eliminated. Unrealised gains on transactions with associates are eliminated in proportion to the Group's interest in the entity. Unrealised losses are eliminated in the same way as unrealised gains unless they do not reflect impairment.

The group enterprise's financial statement items are included 100% in the consolidated financial statements.

Business Combinations and Goodwill

Newly acquired entities are recognized in the consolidated financial statements from the acquisition date. Entities sold or otherwise disposed of are recognized in the consolidated financial statements up to the date of disposal. Comparative figures are not restated to reflect newly acquired entities.

The acquisition date is the date when the Group actually obtains control of the acquiree.

The purchase method is applied to acquisitions of new businesses over which the Group obtains control. The acquired businesses' identified assets, liabilities and contingent liabilities are measured at fair value at the acquisition date. Identifiable intangible assets are recognized if they are separable or arise from a contractual right. Deferred tax on revaluations is recognized.

Positive differences (goodwill) between, on the one hand, the consideration for the acquiree, the value of non-controlling interests in the acquired entity and the fair value of any previously acquired equity investments and, on the other hand, the fair value of the assets, liabilities and contingent liabilities acquired are recognized as goodwill in intangible assets. Goodwill is amortised on a straight line basis in the income statement based on an individual assessment of the economic life of the asset.

Upon acquisition, goodwill is allocated to the cash-generating units, which subsequently form the basis for impairment testing. Goodwill and fair value adjustments in connection with the acquisition of a foreign entity with a functional currency different from the Group's presentation currency are accounted for as assets and liabilities belonging to the foreign entity and are, on initial recognition, translated into the foreign entity's

functional currency using the exchange rate at the transaction date.

The purchase consideration for an entity consists of the fair value of the agreed consideration in the form of assets transferred, liabilities assumed and equity instruments issued. If part of the purchase consideration is contingent on future events or compliance with agreed terms, such part of the purchase consideration is recognized at fair value at the acquisition date. Subsequent adjustments of contingent purchase considerations are recognized in the income statement.

Expenses incurred to acquire entities are recognized in the income statement in the year in which they are incurred.

If uncertainties regarding the identification or measurement of acquired assets, liabilities or contingent liabilities or the determination of the purchase consideration exist at the acquisition date, initial recognition will take place based on provisional values. If it turns out subsequently that the identification or measurement of the purchase consideration, acquired assets, liabilities or contingent liabilities was incorrect on initial recognition, the statement will be adjusted retrospectively, including goodwill, until 12 months after the acquisition, and comparative figures will

Recognition and Measurement in general

Income is recognized in the income statement concurrently with its realisation, including the recognition of value adjustments of financial assets and liabilities. Likewise, all costs are recognized in the income statement, including depreciations, amortisations, writedowns for impairment, provisions, and reversals due to changes in estimated amounts previously recognized in the income statement.

Assets are recognized in the statement of financial position when it seems probable that future economic benefits will flow to the Group and the value of the asset can be reliably measured.

Liabilities are recognized in the statement of financial position when it is seems probable that future economic benefits will flow out of the Group and the value of the liability can be reliably measured. Assets and liabilities are measured at cost at the initial recognition. Hereafter, assets and liabilities are measured as described below for each individual accounting item.

Upon recognition and measurement, allowances are made for such predictable losses and risks which may arise prior to the presentation of the annual report and concern matters that exist on reporting date.

Foreign Currency Translation

Transactions in foreign currency are translated by using the exchange rate prevailing at the date of the transaction. Differences in the rate of exchange arising between the rate at the date of transaction and the rate at the date of payment are recognized in the profit and loss account as an item under net financials. If currency positions are considered to hedge future cash flows, the value adjustments are recognized directly in equity in a fair value reserve.

Receivables, payables, and other foreign currency monetary items are translated using the closing rate. The difference between the closing rate and the rate at the time of the occurrence or initial recognition in the latest financial statements of the receivable or payable is recognized in the income statement under financial income and expenses. Fixed assets acquired and paid for in foreign currency are measured at the exchange rate prevailing at the date of the transaction.

Income Statement Revenue

Revenue is recognized in the income statement if delivery and passing of risk to the buyer have taken place before the end of the year and if the income can be determined reliably and inflow is anticipated. Recognition of revenue is exclusive of VAT and taxes and less any discounts relating directly to sales.

Own Work Capitalised

Own work capitalised include staff costs incurred during the financial year and recognised in the cost of proprietary intangible assets.

Cost of Sales

Cost of sales comprises costs all costs related to products and services which have been sold less discounts and changes in inventories.

Other External Costs

Other external costs comprise costs incurred for distribution, sales, advertising, administration, premises, loss on receivables, and operational leasing costs. Other external costs also include research and development costs that do not qualify for capitalisation.

Staff costs

Staff costs include salaries and wages, including holiday allowances, pensions, and other social security costs, etc., for staff members. Staff costs are less government reimbursements.

Depreciation, Amortisation, and Impairment

Depreciation, amortisation, and impairment comprise depreciation on, amortisation of, and writedown for impairment of intangible and tangible assets, respectively.

Income from Investments in Group Enterprises

Dividends from investments in group enterprises are recognized in the income statement of the Parent Company in the year the dividends are declared.

Financial Income and Expenses

Financial income and expenses are recognized in the income statement with the amounts concerning the financial year. Financial income and expenses comprise interest income and expenses, financial expenses from financial leasing, realised and unrealised capital gains and losses relating to securities, debt and transactions in foreign currency, amortisation of financial assets and liabilities as well as surcharges and reimbursements under the advance tax scheme, etc.

Tax on Net Profit/Loss for the Year

Tax for the year comprises the current income tax for the year and changes in deferred tax and is recognized in the income statement with the share attributable to the net profit or loss for the year and directly in equity with the share attributable to entries directly in equity.

The Parent Company is subject to Danish rules on compulsory joint taxation of Danish group enterprises. The current Danish income tax is allocated among the jointly taxed companies

Balance Sheet Intangible assets

Goodwill and Customer relationships are measured at cost less accumulated amortisation. Goodwill and Customer relationships are amortised on a straight-line basis over the expected useful life based upon management experience with the business. For strategic acquisitions of businesses with a strong market position and technologies that are complementary to Danelec useful life is considered 10 years for goodwill and 2-10 years for Customer relationships.

Costs of development projects comprise salaries, amortisation and other expenses directly or indirectly attributable to the Group's development activities.

Clearly defined and identifiable development projects are recognized as intangible assets provided that they are proven to be technically practicable, that sufficient resources and a potential market or development opportunity exist, and insofar as the intention is to produce, market or utilise the project. It is, however, a condition that the cost can be reliably calculated and that a sufficiently high degree of certainty indicates that future earnings will cover the costs of production, sales, and administration. Other development costs are recognized in the income statement concurrently with their realisation.

Capitalised development costs are measured at cost less accumulated amortisation or at a lower recoverable amount.

After completion of the development work, capitalised development costs are amortised on a straight-line basis over the estimated useful economic life. The amortisation period is usually 4-7 years. Software is measured at cost less accumulated amortisation and less any accumulated impairment losses or at a lower value in use. The amortisation period is 3-10 years.

If the price (fair value) subsequently rises, write down for impairment must be wholly or partly reversed in the income statement.

Property, Plant and Equipment

Property, plant and equipment are measured at cost less accrued depreciation and writedown for impairment.

The cost comprises acquisition cost and costs directly associated with the acquisition until the time when the asset is ready for use. The cost of a total asset is divided into separate components. These components are depreciated separately, the useful lives of each individual components differing.

Depreciation is done on a straight-line basis according to an assessment of the expected useful life:

Fixtures and fittings, tools and equipment 3-5 years.

Minor assets with an expected useful life of less than 1 year are recognized as costs in the income statement in the year of acquisition.

Investments in Group Enterprises

Investments in group enterprises are measured at cost. If there is indication of impairment, impairment testing is carried out. Where the carrying amount exceeds the recoverable amount it is written down to the recoverable amount.

Leases

Leases are regarded as operating leases. Payments in connection with operating leases and other lease agreements are recognized in the income statement for the term of the contract. The Group's total liabilities concerning operating leases and lease agreements are recognized under contingencies, etc.

Impairment Loss relating to Non-Current Assets

The carrying amount of both intangible and tangible fixed assets are subject to annual impairment tests in order to disclose any indications of impairment

beyond those expressed by amortisation and depreciation respectively.

If indications of impairment are disclosed, impairment tests are carried out for each individual asset or group of assets, respectively. Writedown for impairment is done to the recoverable amount if this value is lower than the carrying amount.

The recoverable amount is the higher value of value in use and selling price less expected selling cost. The value in use is calculated as the present value of the expected net cash flows from the use of the asset or the asset group and expected net cash flows from the sale of the asset or the asset group after the end of their useful life.

Previously recognized impairment losses are reversed when conditions for impairment no longer exist.

Inventories

Inventories are measured at cost according to the FIFO method. In cases when the net realisable value of the inventories is lower than the cost, the latter is written down for impairment to this lower value.

Costs of goods for resale, raw materials, and consumables comprise acquisition costs plus delivery costs.

Indirect production costs comprise indirect materials and wages, maintenance and depreciation of machinery, factory buildings, and equipment used in the production process, and costs for factory administration and factory management. Borrowing expenses are not recognized in cost. The net realisable value for inventories is recognized as the market price less costs of completion and selling costs. The net realisable value is determined with due consideration of negotiability, obsolescence, and the development of expected market prices.

Receivables

Receivables are measured at amortised cost, which usually corresponds to face value. In order to meet expected losses, they are written down for impairment to the net realisable value.

Prepayments and Accrued Income

Prepayments and accrued income recognized under assets comprise incurred costs concerning the following financial year.

Cash and Cash Equivalents

Cash and cash equivalents comprise cash at bank and on hand.

Equity

Reserve for Development Costs

The reserve for development costs comprises recognized development costs less related deferred tax liabilities.

The reserve cannot be used as dividends or for covering losses. The reserve is reduced or dissolved if the recognized development costs are amortised or abandoned. This is done by direct transfer to the distributable reserves of the equity.

Dividend

Dividend expected to be distributed for the year is recognized as a separate item under equity. Proposed dividend is recognized as a liability at the time of approval by the annual general meeting (time of declaration).

Income Tax and Deferred Tax

Current tax liabilities and current tax receivable are recognized in the statement of financial position with the amount calculated on the basis of the expected taxable income for the year adjusted for tax on previous years' taxable income and prepaid taxes. Tax receivables and tax liabilities are offset to the extent that a legal right of set-off exists and the items are expected to be settled net or simultaneously.

According to the rules of joint taxation, the Parent Company is unlimitedly, jointly, and severally liable to pay the Danish tax authorities the total income tax, including withholding tax on interest, royalties, and dividends, arising from the jointly taxed group of companies.

Deferred tax is measured on the basis of temporary differences in assets and liabilities with a focus on the statement of financial position. Deferred tax is measured at net realisable value.

Deferred tax is measured based on the tax rules and tax rates applying under the legislation prevailing in the respective countries on the reporting date when the deferred tax is expected to be released as current tax. Changes in deferred tax due to changed tax rates are recognized in the income statement, except for items included directly in the equity.

Deferred tax assets, including the tax value of tax losses allowed for carryforward, are recognized at the value at which they are expected to be realisable, either by settlement against tax of future earnings or by set-off in deferred tax liabilities within the same legal tax unit. Any deferred net tax assets are measured at net realisable value.

Other Provisions

Provisions are recognized when – in consequence of an event occurred before or on the balance sheet date – the Group has a legal or constructive obligation and it is probable that economic benefits must be given up to settle the obligation.

Other provisions include pension liabilities and warranty obligations.

Liabilities with respect to defined contribution-based pension plans, where the Group makes payments to independent pension companies, are recognized in the income statement under Staff costs.

Warranty obligations with respect of repair work within the warranty period of 3 years. Provisions are measured and recognized based on experience with guarantee work.

Liabilities other than Provisions

Financial liabilities other than provisions related to borrowings are recognized at the received proceeds less transaction costs incurred. In subsequent periods, the financial liabilities are recognized at amortised cost, corresponding to the capitalised value when using the effective interest rate. The difference between the proceeds and the nominal value is recognized in the income statement during the term of the loan.

Other liabilities concerning payables to suppliers, group enterprises, and other payables are measured at amortised cost which usually corresponds to the nominal value.

Cash Flow Statement

The cash flow statement shows the Group's cash flows for the year, divided in cash flows deriving from operating activities, investment activities and financing activities, respectively, the changes in the liabilities, and cash and cash equivalents at the beginning and the end of the year, respectively.

The effect on cash flows derived from the acquisition and sale of enterprises appears separately under cash flows from investment activities. In the statement of cash flows, cash flows derived from acquirees are recognized as of the date of acquisition, and cash flows derived from sold enterprises are recognized until the date of sale.

Cash Flows from Operating Activities

Cash flows from operating activities are calculated as the Group's share of the profit adjusted for noncash operating items, changes in the working capital, and corporate income tax paid. Dividend income from equity investments are recognized under "Interest income and dividend received".

Cash Flows from Investment Activities

Cash flows from investment activities comprise payments in connection with the acquisition and sale of enterprises and activities as well as the acquisition and sale of intangible assets, property, plant, and equipment, and investments, respectively.

Cash Flows from Financing Activities

Cash flows from financing activities include changes in the size or the composition of the Group's share capital and costs attached to it, as well as raising loans, repayments of interest-bearing payables and payment of dividend to shareholders.

Financial Definitions

Key figures and ratios stated in the consolidated financial statements have been calculated as follows:

Direct Margin	Direct profit (as defined below) as a percentage of Revenue
Gross margin	Gross profit as a percentage of Revenue
Profit margin	Operating profit/loss as a percentage of Revenue
Current ratio	Current assets as a percentage of Current liabilities
Solvency ratio	Equity end of year as a percentage of Total assets end of year
Return on equity	Average equity as a percentage of Net profit/loss for the year
Revenue growth, reported	Absolute revenue growth as a percentage of Revenue in comparative period
Revenue growth, organic	Organic growth is a measure of growth excluding the impact of acquisitions, divestments and foreign exchange rate adjustments from year-on-year comparisons
Special items	As defined in note 1
Direct profit	Revenue minus cost of sales
EBITDA	Earnings before interest, tax, depreciation, amortisation and impairment losses
EBIT	Earnings before interest and tax (operating profit)

Statement by the Management

The Board of Directors and the Managing Director have today considered and approved the Annual Report of Danelec Electronics A/S for the financial year 1 July 2023 - 30 June 2024.

The Annual Report has been prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the Parent Company Financial Statements give a true and fair view of the financial position of the Group and the Parent Company as of 30 June 2024 as well as of the results of the Group and the Parent Company operations and the Group's cash flows for the financial year 1 July 2023 - 30 June 2024.

Moreover, in our opinion, the Management's Report gives a true and fair view of the development in the operations and financial matters, the results for the year and the Group's and the Parent Company's financial position. The Annual Report is submitted for the approval of the Annual General Meeting.

Farum, 24 October 2024



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Managing Director

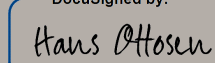
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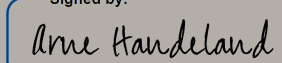
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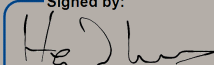
Board of Directors

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Peter Lund

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Hans Ottosen

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Arne Handeland

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Henrik Leerberg

To the Shareholders of Danelec Electronics A/S

Opinion

We have audited the consolidated financial statements and the parent financial statements of Danelec Electronics A/S for the financial year 1 July 2023 – 30 June 2024, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for the Group as well as the Parent, and the consolidated cash flow statement. The consolidated financial statements and the parent financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent financial statements give a true and fair view of the Group's and the Parent's financial position at and of the results of their operations and the consolidated cash flows for the financial year 1 July 2023 – 30 June 2024 in accordance with the Danish Financial Statements Act.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the „Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements“ section of this auditor's report.

We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Management's Responsibilities for the Consolidated Financial Statements and the Parent Financial Statements

Management is responsible for the preparation of consolidated financial statements and parent financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of consolidated financial statements and parent financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements and the parent financial statements, Management is responsible for assessing the Group's and the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the consolidated financial

statements and the parent financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements and the Parent Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements and the parent financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements and parent financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements and the parent financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.

- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements and the parent financial statements or, if such disclosures are inadequate, to modify our opinion.

Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Entity to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the consolidated financial statements and the parent financial statements, including the disclosures in the notes, and whether the consolidated financial statements and the parent financial statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities

or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Statement on the Management Commentary

Management is responsible for the management commentary. Our opinion on the consolidated financial statements and the parent financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements and the parent financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the consolidated financial statements and the parent financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides

the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the consolidated financial statements and the parent financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Copenhagen, 24 October 2024

Deloitte

State Authorised Public Accountants
Company reg. 33 96 35 56

Mads Haugegaard Albrechtsen

State Authorised Public Accountant
mne45846

Signed by:

Mads Haugegaard Albrechtsen
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Danelec Electronics A/S

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Company reg. no: 18 63 08 77
Financial year: 1 July – 30 June

Board of Directors

Peter Lund
Arne Handeland
Hans Ottosen
Henrik Leerberg

Managing Director

Casper Jensen

Auditors

Deloitte
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