

efacto A/S

Gersonsvej 7, 1., 2900 Hellerup

CVR-nr./CVR no. 24 22 31 83

Årsrapport 2024

Annual report 2024

Godkendt på selskabets ordinære generalforsamling den 12. juni 2025

Approved at the Company's annual general meeting on 12 June 2025

Dirigent:

Chair of the meeting:

.....
Johan Bjørling

Dette dokument indeholder en oversættelse af den originale danske tekst. I tilfælde af uoverensstemmelse mellem den originale danske tekst og oversættelsen er den originale danske tekst gældende.

The English text is a translation of the original Danish text. The original Danish text is the governing text for all purposes, and in case of any discrepancy, the Danish wording will be applicable.

Indhold
Contents

Ledelsespåtegning	2
Statement by the Board of Directors and the Executive Board	
Den uafhængige revisors revisionspåtegning	3
Independent auditor's report	
Ledelsesberetning	7
Management's review	
Oplysninger om selskabet	7
Company details	
Årsregnskab 1. januar - 31. december	8
Financial statements 1 January - 31 December	
Resultatopgørelse	8
Income statement	
Balance	9
Balance sheet	
Egenkapitalopgørelse	11
Statement of changes in equity	
Noter	12
Notes to the financial statements	

Ledelsespåtegning

Statement by the Board of Directors and the Executive Board

Bestyrelse og direktion har dags dato behandlet og godkendt årsrapporten for efacto A/S for regnskabsåret 1. januar - 31. december 2024.

Årsrapporten aflægges i overensstemmelse med årsregnskabsloven.

Det er vores opfattelse, at årsregnskabet giver et retvisende billede af selskabets aktiver, passiver og finansielle stilling pr. 31. december 2024 samt af resultatet af selskabets aktiviteter for regnskabsåret 1. januar - 31. december 2024.

Det er endvidere vores opfattelse, at ledelsesberetningen indeholder en retvisende redegørelse for de forhold, beretningen omhandler.

Årsrapporten indstilles til generalforsamlingens godkendelse.

Hellerup, den 12. juni 2025

Hellerup, 12 June 2025

Direktion:/Executive Board:

.....
Johan Bjørling
direktør

Bestyrelse/Board of Directors:

.....
Heiko Bernadus jozef
formand/Chairman

.....
Torgeir Letting

.....
Rolf Henrik Bekkstrand

.....
Cecilie Irene Campey

Today, the Board of Directors and the Executive Board have discussed and approved the annual report of efacto A/S for the financial year 1 January - 31 December 2024.

The annual report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2024 and of the results of the Company's operations for the financial year 1 January - 31 December 2024.

Further, in our opinion, the Management's review gives a fair review of the matters discussed in the Management's review.

We recommend that the annual report be approved at the annual general meeting.

Den uafhængige revisors revisionspåtegning

Independent auditor's report

Til kapitalejeren i efacto A/S

Konklusion

Vi har revideret årsregnskabet for efacto A/S for regnskabsåret 1. januar - 31. december 2024, der omfatter resultatopgørelse, balance, egenkapitalopgørelse og noter, herunder anvendt regnskabspraksis. Årsregnskabet udarbejdes efter årsregnskabsloven.

Det er vores opfattelse, at årsregnskabet giver et retvisende billede af selskabets aktiver, passiver og finansielle stilling pr. 31. december 2024 samt af resultatet af selskabets aktiviteter for regnskabsåret 1. januar - 31. december 2024 i overensstemmelse med årsregnskabsloven.

Grundlag for konklusion

Vi har udført vores revision i overensstemmelse med internationale standarder om revision og de yderligere krav, der er gældende i Danmark. Vores ansvar ifølge disse standarder og krav er nærmere beskrevet i revisionspåtegningens afsnit "Revisors ansvar for revisionen af årsregnskabet". Det er vores opfattelse, at det opnåede revisionsbevis er tilstrækkeligt og egnet som grundlag for vores konklusion.

Uafhængighed

Vi er uafhængige af selskabet i overensstemmelse med International Ethics Standards Board for Accountants' internationale retningslinjer for revisors etiske adfærd (IESBA Code) og de yderligere etiske krav, der er gældende i Danmark, ligesom vi har opfyldt vores øvrige etiske forpligtelser i henhold til disse krav og IESBA Code.

Ledelsens ansvar for årsregnskabet

Ledelsen har ansvaret for udarbejdelsen af et årsregnskab, der giver et retvisende billede i overensstemmelse med årsregnskabsloven. Ledelsen har endvidere ansvaret for den interne kontrol, som ledelsen anser for nødvendig for at udarbejde et årsregnskab uden væsentlig fejlinformation, uanset om denne skyldes besvigelser eller fejl.

To the shareholder of efacto A/S

Opinion

We have audited the financial statements of efacto A/S for the financial year 1 January - 31 December 2024, which comprise income statement, balance sheet, statement of changes in equity and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2024 and of the results of the Company's operations for the financial year 1 January - 31 December 2024 in accordance with the Danish Financial Statements Act.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Den uafhængige revisors revisionspåtegning

Independent auditor's report

Ved udarbejdelsen af årsregnskabet er ledelsen ansvarlig for at vurdere selskabets evne til at fortsætte driften; at oplyse om forhold vedrørende fortsat drift, hvor dette er relevant; samt at udarbejde årsregnskabet på grundlag af regnskabsprincippet om fortsat drift, medmindre ledelsen enten har til hensigt at likvidere selskabet, indstille driften eller ikke har andet realistisk alternativ end at gøre dette.

Revisors ansvar for revisionen af årsregnskabet

Vores mål er at opnå høj grad af sikkerhed for, om årsregnskabet som helhed er uden væsentlig fejlinformation, uanset om denne skyldes besvigelser eller fejl, og at afgive en revisionspåtegning med en konklusion. Høj grad af sikkerhed er et højt niveau af sikkerhed, men er ikke en garanti for, at en revision, der udføres i overensstemmelse med internationale standarder om revision og de yderligere krav, der er gældende i Danmark, altid vil afdække væsentlig fejlinformation, når sådan findes. Fejlinformationer kan opstå som følge af besvigelser eller fejl og kan betragtes som væsentlige, hvis det med rimelighed kan forventes, at de enkeltvis eller samlet har indflydelse på de økonomiske beslutninger, som regnskabsbrugerne træffer på grundlag af årsregnskabet.

Som led i en revision, der udføres i overensstemmelse med internationale standarder om revision og de yderligere krav, der er gældende i Danmark, foretager vi faglige vurderinger og opretholder professionel skepsis under revisionen. Herudover:

- Identificerer og vurderer vi risikoen for væsentlig fejlinformation i årsregnskabet, uanset om denne skyldes besvigelser eller fejl, udformer og udfører revisionshandlinger som reaktion på disse risici samt opnår revisionsbevis, der er tilstrækkeligt og egnet til at danne grundlag for vores konklusion. Risikoen for ikke at opdage væsentlig fejlinformation forårsaget af besvigelser er højere end ved væsentlig fejlinformation forårsaget af fejl, idet besvigelser kan omfatte sammensværgelser, dokumentfalsk, bevidste udeladelser, vildledning eller tilsidesættelse af intern kontrol.
- Opnår vi forståelse af den interne kontrol med relevans for revisionen for at kunne udforme revisionshandlinger, der er passende efter omstændighederne, men ikke for at kunne udtrykke en konklusion om effektiviteten af selskabets interne kontrol.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

Den uafhængige revisors revisionspåtegning

Independent auditor's report

- ▶ Tager vi stilling til, om den regnskabspraksis, som er anvendt af ledelsen, er passende, samt om de regnskabsmæssige skøn og tilknyttede oplysninger, som ledelsen har udarbejdet, er rimelige.
- ▶ Konkluderer vi, om ledelsens udarbejdelse af årsregnskabet på grundlag af regnskabsprincippet om fortsat drift er passende, samt om der på grundlag af det opnåede revisionsbevis er væsentlig usikkerhed forbundet med begivenheder eller forhold, der kan skabe betydelig tvivl om selskabets evne til at fortsætte driften. Hvis vi konkluderer, at der er en væsentlig usikkerhed, skal vi i vores revisionspåtegning gøre opmærksom på oplysninger herom i årsregnskabet eller, hvis sådanne oplysninger ikke er tilstrækkelige, modificere vores konklusion. Vores konklusion er baseret på det revisionsbevis, der er opnået frem til datoen for vores revisionspåtegning. Fremtidige begivenheder eller forhold kan dog medføre, at selskabet ikke længere kan fortsætte driften.
- ▶ Tager vi stilling til den samlede præsentation, struktur og indhold af årsregnskabet, herunder noteoplysningerne, samt om årsregnskabet afspejler de underliggende transaktioner og begivenheder på en sådan måde, at der gives et retvisende billede heraf.
- ▶ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- ▶ Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- ▶ Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

Vi kommunikerer med den øverste ledelse om bl.a. det planlagte omfang og den tidsmæssige placering af revisionen samt betydelige revisionsmæssige observationer, herunder eventuelle betydelige mangler i intern kontrol, som vi identificerer under revisionen.

Udtalelse om ledelsesberetningen

Ledelsen er ansvarlig for ledelsesberetningen.

Vores konklusion om årsregnskabet omfatter ikke ledelsesberetningen, og vi udtrykker ingen form for konklusion med sikkerhed om ledelsesberetningen.

I tilknytning til vores revision af årsregnskabet er det vores ansvar at læse ledelsesberetningen og i den forbindelse overveje, om ledelsesberetningen er væsentligt inkonsistent med årsregnskabet eller vores viden opnået ved revisionen eller på anden måde synes at indeholde væsentlig fejlinformation.

Vores ansvar er derudover at overveje, om ledelsesberetningen indeholder krævede oplysninger i henhold til årsregnskabsloven.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Den uafhængige revisors revisionspåtegning

Independent auditor's report

Baseret på det udførte arbejde er det vores opfattelse, at ledelsesberetningen er i overensstemmelse med årsregnskabet og er udarbejdet i overensstemmelse med årsregnskabslovens krav. Vi har ikke fundet væsentlig fejlinformation i ledelsesberetningen.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement of the Management's review.

Odense, den 12. juni 2025

Odense, 12 June 2025

EY Godkendt Revisionspartnerselskab

CVR-nr. 30 70 02 28

Søren Smedegaard Hvid

statsaut. revisor

State Authorised Public Accountant

mne31450

Ledelsesberetning

Management's review

Oplysninger om selskabet

Company details

Navn/Name	efacto A/S
Adresse, postnr. by/Address, Postal code, City	Gersonsvej 7, 1., 2900 Hellerup
CVR-nr./CVR no.	24 22 31 83
Stiftet/Established	26. juli 1999/26 July 1999
Regnskabsår/Financial year	1. januar - 31. december/1 January - 31 December
Bestyrelse/Board of Directors	Heiko Bernadus jozef, formand/Chairman Torgeir Letting Rolf Henrik Bekkstrand Cecilie Irene Campey
Direktion/Executive Board	Johan Bjørling, direktør
Revision/Auditors	EY Godkendt Revisionspartnerselskab Cortex Park Vest 3, 5230 Odense M

Beretning

Management commentary

Selskabets væsentligste aktiviteter

Selskabets væsentligste aktivitet er udvikling og handel med software.

Udvikling i aktiviteter og økonomiske forhold

Selskabets resultatopgørelse for 2024 udviser et overskud på 9.017.060 kr. mod et overskud på 8.194.844 kr. sidste år, og selskabets balance pr. 31. december 2024 udviser en egenkapital på 12.931.854 kr.

Begivenheder efter balancedagen

Der er ikke efter balancedagen indtruffet begivenheder af væsentlig betydning for virksomhedens finansielle stilling.

Business review

The company's main activity is development and software sales.

Financial review

The income statement for 2024 shows a profit of DKK 9,017,060 against a profit of DKK 8,194,844 last year, and the balance sheet at 31 December 2024 shows equity of DKK 12,931,854.

Events after the balance sheet date

No events materially affecting the Company's financial position have occurred subsequent to the financial year-end.

Årsregnskab 1. januar - 31. december

Financial statements 1 January - 31 December

Resultatopgørelse

Income statement

Note		2024	2022/23
Note	DKK	12 mdr. (months)	18 mdr. (months)
	Bruttofortjeneste	17.957.885	18.661.106
	Gross profit		
2	Personaleomkostninger	-6.173.139	-15.914.675
	Staff costs		
	Af- og nedskrivninger af immaterielle og materielle anlægsaktiver	-96.445	-224.729
	Amortisation/depreciation and impairment of intangible assets and property, plant and equipment		
	Resultat før finansielle poster	11.688.301	2.521.702
	Profit before net financials		
	Indtægter af kapitalandele i tilknyttede virksomheder	0	6.126.356
	Income from investments in group enterprises		
	Finansielle indtægter	52.000	212.048
	Financial income		
	Finansielle omkostninger	-183.719	-21.268
	Financial expenses		
	Resultat før skat	11.556.582	8.838.838
	Profit before tax		
3	Skat af årets resultat	-2.539.522	-643.994
	Tax for the year		
	Årets resultat	9.017.060	8.194.844
	Profit for the year		
	Forslag til resultatdisponering		
	Recommended appropriation of profit		
	Ekstraordinært udbytte indregnet under egenkapitalen	0	5.500.000
	Extraordinary dividend distributed in the year		
	Overført resultat	9.017.060	2.694.844
	Retained earnings		
		9.017.060	8.194.844

Årsregnskab 1. januar - 31. december

Financial statements 1 January - 31 December

Balance

Balance sheet

Note	DKK	2024	2022/23
Note			
	AKTIVER		
	ASSETS		
	Langfristede aktiver		
	Non-current assets		
4	Immaterielle aktiver		
	Intangible assets		
	Erhvervede immaterielle anlægsaktiver	32.179	43.536
	Acquired intangible assets		
		<u>32.179</u>	<u>43.536</u>
5	Materielle aktiver		
	Property, plant and equipment		
	Andre anlæg, driftsmateriel og inventar	8.903	20.477
	Fixtures and fittings, other plant and equipment		
	Indretning af lejede lokaler	32.677	106.191
	Leasehold improvements		
		<u>41.580</u>	<u>126.668</u>
6	Finansielle aktiver		
	Financial assets		
	Kapitalandele i dattervirksomheder	116.143	116.143
	Investments in group enterprises		
	Deposita, finansielle anlægsaktiver	343.778	203.393
	Deposits, investments		
	Udskudte skatteaktiver	7.993	7.831
	Deferred tax assets		
		<u>467.914</u>	<u>327.367</u>
	Langfristede aktiver i alt	<u>541.673</u>	<u>497.571</u>
	Total non-current assets		
	Kortfristede aktiver		
	Current assets		
	Tilgodehavender		
	Receivables		
	Tilgodehavender fra salg og tjenesteydelser	2.455.143	1.086.402
	Trade receivables		
	Tilgodehavender hos tilknyttede virksomheder	2.565.320	4.060.606
	Receivables from group enterprises		
	Tilgodehavende selskabsskat	0	164.000
	Corporation tax receivable		
	Andre tilgodehavender	0	1.188
	Other receivables		
	Periodeafgrænsningsposter	24.183	171.452
	Prepayments		
		<u>5.044.646</u>	<u>5.483.648</u>
	Likvide beholdninger	<u>12.674.591</u>	<u>476.368</u>
	Cash		
	Kortfristede aktiver i alt	<u>17.719.237</u>	<u>5.960.016</u>
	Total current assets		
	AKTIVER I ALT	<u>18.260.910</u>	<u>6.457.587</u>
	TOTAL ASSETS		

Årsregnskab 1. januar - 31. december

Financial statements 1 January - 31 December

Balance

Balance sheet

Note	DKK	2024	2022/23
Note			
	PASSIVER		
	EQUITY AND LIABILITIES		
	Egenkapital		
	Equity		
	Aktiekapital	640.275	640.275
	Share capital		
	Overført resultat	12.291.579	3.274.519
	Retained earnings		
	Foreslået udbytte	0	0
	Dividend proposed		
	Egenkapital i alt	12.931.854	3.914.794
	Total equity		
	Forpligtelser		
	Liabilities		
	Kortfristede forpligtelser		
	Current liabilities		
	Modtagne forudbetalinger fra kunder	538.567	367.805
	Prepayments received from customers		
	Leverandører af varer og tjenesteydelser	155.791	9.804
	Trade payables		
	Gæld til tilknyttede virksomheder	618.964	0
	Payables to group enterprises		
	Gæld til associerede virksomheder	0	26.882
	Payables to associates		
	Skyldig sambeskatningsbidrag	2.383.492	454.964
	Joint taxation contribution payable		
	Gæld til selskabsdeltagere og ledelse	0	433
	Payables to shareholders and management		
	Anden gæld	1.632.242	1.682.905
	Other payables		
	Kortfristede forpligtelser i alt	5.329.056	2.542.793
	Total current liabilities		
	Forpligtelser i alt	5.329.056	2.542.793
	Total liabilities		
	PASSIVER I ALT	18.260.910	6.457.587
	TOTAL EQUITY AND LIABILITIES		

- 1 Anvendt regnskabspraksis
Accounting policies
- 7 Kontraktlige forpligtelser og eventualposter m.v.
Contractual obligations and contingencies, etc.
- 8 Pantsætninger og sikkerhedsstillelser
Security and collateral

Årsregnskab 1. januar - 31. december

Financial statements 1 January - 31 December

Egenkapitaloppgørelse

Statement of changes in equity

DKK	Aktiekapital Share capital	Overført resultat Retained earnings	Foreslået udbytte Dividend proposed	I alt Total
Egenkapital 1. juli 2022 Equity at 1 July 2022	640.275	579.675	9.000.000	10.219.950
Overført via resultatdisponering Transfer through appropriation of profit	0	8.194.844	0	8.194.844
Udloddet udbytte Dividend distributed	0	0	-9.000.000	-9.000.000
Udloddet ekstraordinært udbytte indregnet under egenkapitalen Proposed extraordinary dividend recognised under equity	0	-5.500.000	0	-5.500.000
Egenkapital 1. januar 2024 Equity at 1 January 2024	640.275	3.274.519	0	3.914.794
Overført via resultatdisponering Transfer through appropriation of profit	0	9.017.060	0	9.017.060
Egenkapital 31. december 2024 Equity at 31 December 2024	640.275	12.291.579	0	12.931.854

Årsregnskab 1. januar - 31. december

Financial statements 1 January - 31 December

Noter

Notes to the financial statements

1 Anvendt regnskabspraksis

Accounting policies

Årsrapporten for efacto A/S for 2024 er aflagt i overensstemmelse med årsregnskabslovens bestemmelser for klasse B-virksomheder med tilvalg af visse bestemmelser for klasse C.

I henhold til årsregnskabslovens § 110, stk. 1, er der ikke udarbejdet koncernregnskab.

Årsregnskabet er aflagt efter samme regnskabspraksis som sidste år. Der er foretaget enkelte reklassifikationer i resultatopgørelse og balance.

Præsentationsvaluta

Årsregnskabet er aflagt i danske kroner (DKK).

Resultatopgørelsen

Nettoomsætning

Virksomheden har valgt IAS 11/IAS 18 som fortolkningsbidrag for indregning af omsætning.

Licens- og royaltýindtægter indregnes over aftaleperioden i overensstemmelse med aftalens indhold.

Omsætning fra tidsbegrænsede softwarelicenser periodiseres og indregnes lineært over licensperioden i henhold til indgået kontrakt.

Salg af tidsbegrænsede softwarelicenser indregnes som salg af varer, hvorved omsætning indregnes, når overgang af de væsentligste fordele og risici til køber har fundet sted, indtægten kan opgøres pålideligt og betaling forventes modtaget.

Nettoomsætning måles til dagsværdien af det aftalte vederlag ekskl. moms og afgifter opkrævet på vegne af tredjepart. Alle former for afgivne rabatter indregnes i nettoomsætningen.

Bruttofortjeneste

I resultatopgørelsen er nettoomsætning, vareforbrug, andre driftsindtægter og eksterne omkostninger med henvisning til årsregnskabslovens § 32 sammendraget til én regnskabspost benævnt bruttofortjeneste.

The annual report of efacto A/S for 2024 has been prepared in accordance with the provisions in the Danish Financial Statements Act applying to reporting class B entities and elective choice of certain provisions applying to reporting class C entities.

Pursuant to section 110(1) of the Danish Financial Statements Act, the Company has not prepared consolidated financial statements.

The accounting policies used in the preparation of the financial statements are consistent with those of last year.

Reporting currency

The financial statements are presented in Danish kroner (DKK).

Income statement

Revenue

The Company has chosen IAS 11/IAS 18 as interpretation for revenue recognition.

Licence and royalty income is recognised over the term of the agreement in accordance with the contents of the agreement.

Revenue from time limited software licences is accrued and recognised on a straight line basis over the term of the licence according to the terms of the licence agreement.

Sale of indefinite software licences is recognised as sale of goods whereby revenue is recognised when the most significant rewards and risks have been transferred to the buyer and provided the income can be measured reliably and payment is expected to be received.

Revenue is measured at the fair value of the agreed consideration excluding VAT and taxes charged on behalf of third parties. All discounts and rebates granted are recognised in revenue.

Gross profit

The items revenue, cost of sales, other operating income and external expenses have been aggregated into one item in the income statement called gross profit in accordance with section 32 of the Danish Financial Statements Act.

Årsregnskab 1. januar - 31. december

Financial statements 1 January - 31 December

Noter

Notes to the financial statements

1 Anvendt regnskabspraksis (fortsat) Accounting policies (continued)

Andre driftsindtægter

Andre driftsindtægter indeholder regnskabsposter af sekundær karakter i forhold til virksomhedens hovedaktivitet, herunder lejeindtægter fra midlertidig udleje af produktionsfaciliteter, forsikringerstatninger, offentlige tilskud, lønrefusioner, fortjeneste ved afhændelse af immaterielle og materielle langfristede aktiver m.v. Erstatninger og tilskud indregnes, når det er overvejende sandsynligt, at de modtages, og betingelserne er opfyldt.

Vareforbrug

Vareforbrug omfatter de direkte omkostninger, som er medgået til at opnå årets nettoomsætning.

Andre eksterne omkostninger

Andre eksterne omkostninger omfatter omkostninger vedrørende virksomhedens primære aktivitet, der er afholdt i årets løb, herunder omkostninger til distribution, salg, reklame, administration, lokaler, tab på debitorer, ydelser på operationelle leasingkontrakter m.v.

Personaleomkostninger

Personaleomkostninger omfatter løn og gager, inkl. feriepenge og pensioner, samt andre omkostninger til social sikring m.v. til virksomhedens medarbejdere.

Afskrivninger

Afskrivninger omfatter afskrivninger på immaterielle og materielle aktiver.

Kostprisen med fradrag af forventet scrapværdi for erhvervede immaterielle rettigheder afskrives lineært over den forventede brugstid. Erhvervede immaterielle rettigheder omfatter patenter, rettigheder og licenser.

Other operating income

Other operating income comprise items secondary to the principal activities of the Company, including rental income from the temporary lease out of production facilities, compensation, government grants, refund of wages and salaries, gains on the disposal of intangible assets and property, plant and equipment, etc. Compensation and grants are recognised when there is reasonable assurance that the entity will comply with the conditions attaching to them and the grants will be received.

Cost of sales

Cost of sales includes the cost of goods used in generating the year's revenue.

Other external expenses

Other external expenses include the year's expenses relating to the Company's core activities, including expenses relating to distribution, sale, advertising, administration, premises, bad debts, payments under operating leases, etc.

Staff costs

Staff costs comprise wages and salaries, including holiday allowance and pensions, and other social security costs, etc., for the Company's employees.

Amortisation/depreciation

The item comprises amortisation/depreciation of intangible assets and property, plant and equipment.

The cost net of the expected residual value for completed development projects and acquired IP rights is amortised over the expected useful life. Acquired IP rights include patents, rights and licences.

Årsregnskab 1. januar - 31. december

Financial statements 1 January - 31 December

Noter

Notes to the financial statements

1 Anvendt regnskabspraksis (fortsat)

Accounting policies (continued)

Afskrivningsgrundlaget, der opgøres som kostprisen med fradrag af eventuel restværdi, afskrives lineært over den forventede brugstid, baseret på følgende vurdering af aktivernes forventede brugstider:

Erhvervede immaterielle anlægsaktiver
 Acquired intangible assets

Andre anlæg, driftsmateriel og inventar
 Fixtures and fittings, other plant and equipment
 Indretning af lejede lokaler
 Leasehold improvements

Grunde afskrives ikke.

Resultat af kapitalandele i tilknyttede virksomheder

I resultatopgørelsen indregnes den forholds- mæssige andel af de underliggende virksom- hederes resultat efter eliminering af intern avan- ce/tab og efter skat. I tilknyttede virksomheder foretages fuld eliminering af intern avance og tab uden hensyntagen til ejerandele.

Posten omfatter modtagne udbytter fra tilknyt- tede virksomheder.

Finansielle indtægter og omkostninger

Finansielle indtægter og omkostninger indreg- nes i resultatopgørelsen med de beløb, der ved- rører regnskabsåret. Finansielle poster omfat- ter renteindtægter og -omkostninger samt til- læg og godtgørelse under acontoskatteordnin- gen m.v.

Skat

Skat af årets resultat omfatter aktuel skat af årets forventede skattepligtige indkomst og årets regulering af udskudt skat. Årets skat ind- regnes i resultatopgørelsen med den del, der kan henføres til årets resultat, og i egenkapita- len med den del, som kan henføres til transak- tioner indregnet i egenkapitalen.

The basis of amortisation/depreciation, which is calculated as cost less any residual value, is amortised/depreciated on a straight line basis over the expected useful life. The expected useful lives of the assets are as follows:

7 år/years

5 år/years

5 år/years

Land is not depreciated.

Profit/loss from investments in group entities

The income statement includes the proportional share of the underlying companies' profit or loss after elimination of internal profit/loss and after tax. In group entities, the full elimination of internal profit and loss is carried out without regard to ownership shares.

The item includes dividend received from group entities.

Financial income and expenses

Financial income and expenses are recognised in the income statements at the amounts that concern the financial year. Net financials include interest income and expenses as well as allowances and surcharges under the advance- payment-of-tax scheme, etc.

Tax

Tax for the year includes current tax on the year's expected taxable income and the year's deferred tax adjustments. The portion of the tax for the year that relates to the profit/loss for the year is recognised in the income statement, whereas the portion that relates to transactions taken to equity is recognised in equity.

Årsregnskab 1. januar - 31. december

Financial statements 1 January - 31 December

Noter

Notes to the financial statements

1 Anvendt regnskabspraksis (fortsat)

Accounting policies (continued)

Balancen

Immaterielle aktiver

Andre immaterielle aktiver omfatter andre erhvervede immaterielle rettigheder.

Andre immaterielle aktiver måles til kostpris med fradrag af akkumulerede af- og nedskrivninger.

Materielle aktiver

Materielle aktiver måles til kostpris med fradrag af akkumulerede af- og nedskrivninger. Kostprisen omfatter anskaffelsesprisen og omkostninger direkte knyttet til anskaffelsen indtil det tidspunkt, hvor aktivet er klar til brug.

Fortjeneste eller tab opgøres som forskellen mellem salgspris med fradrag af salgsomkostninger og den regnskabsmæssige værdi på salgstidspunktet. Fortjeneste og tab ved salg af materielle aktiver indregnes i resultatopgørelsen under henholdsvis andre driftsindtægter og andre driftsomkostninger.

Deposita, finansielle anlægsaktiver

Finansielle anlægsaktiver vedrører tilgodehavende depositum.

Kapitalandele i tilknyttede virksomheder

Kapitalandele i tilknyttede virksomheder måles til kostpris. Modtaget udbytte, der overstiger den akkumulerede indtjening i den tilknyttede virksomhed i ejerperioden, behandles som en reduktion af kostprisen.

Værdiforringelse af langfristede aktiver

Den regnskabsmæssige værdi af immaterielle og materielle anlægsaktiver samt kapitalandele i tilknyttede virksomheder vurderes årligt for indikationer på værdiforringelse.

Balance sheet

Intangible assets

Other intangible assets include development projects and other acquired intangible rights, including software licences, distribution rights and development projects.

Other intangible assets are measured at cost less accumulated amortisation and impairment losses.

Property, plant and equipment

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes the acquisition price and costs directly related to the acquisition until the time at which the asset is ready for use.

Gains or losses are calculated as the difference between the selling price less selling costs and the carrying amount at the date of disposal. Gains and losses from the disposal of property, plant and equipment are recognised in the income statement as other operating income or other operating expenses.

Deposits, investments

Financial fixed assets relates to payed deposit from office renting.

Investments in group entities

Investments in group entities and associates are measured at cost. Dividends received that exceed the accumulated earnings in the group entity or the associate during the period of ownership are treated as a reduction in the cost of acquisition.

Impairment of non-current assets

The carrying amount of intangible assets, property, plant and equipment and investments in group entities is assessed for impairment on an annual basis.

Årsregnskab 1. januar - 31. december

Financial statements 1 January - 31 December

Noter

Notes to the financial statements

1 Anvendt regnskabspraksis (fortsat)

Accounting policies (continued)

Foreligger der indikationer på værdiforringelse, foretages nedskrivningstest af hvert enkelt aktiv henholdsvis gruppe af aktiver. Der foretages nedskrivning til genindvindingsværdien, hvis denne er lavere end den regnskabsmæssige værdi.

Som genindvindingsværdi anvendes den højeste værdi af nettosalgspris og kapitalværdi. Kapitalværdien opgøres som nutidsværdien af de forventede nettopengestrømme fra anvendelsen af aktivet eller aktivgruppen og forventede netto-pengestrømme ved salg af aktivet eller aktivgruppen efter endt brugstid.

Tidligere indregnede nedskrivninger tilbageføres, når begrundelsen for nedskrivningen ikke længere består.

Tilgodehavender

Virksomheden har valgt IAS 39 som fortolkningsbidrag for nedskrivninger af finansielle tilgodehavender.

Tilgodehavender måles til amortiseret kostpris.

Der foretages nedskrivning til imødegåelse af tab, hvor der vurderes at være indtruffet en objektiv indikation på, at et tilgodehavende eller en portefølje af tilgodehavender er værdiforringet. Hvis der foreligger en objektiv indikation på, at et individuelt tilgodehavende er værdiforringet, foretages nedskrivning på individuelt niveau.

Tilgodehavender, hvor der ikke foreligger en objektiv indikation på værdiforringelse på individuelt niveau, vurderes på porteføljeniveau for objektiv indikation for værdiforringelse. Porteføljerne baseres primært på debitorernes hjemsted og kreditvurdering i overensstemmelse med virksomhedens risikostyringspolitik. De objektive indikatorer, som anvendes for porteføljer, er fastsat baseret på historiske tabserfaringer.

Nedskrivninger opgøres som forskellen mellem den regnskabsmæssige værdi af tilgodehavender og nutidsværdien af de forventede pengestrømme, herunder realisationsværdi af eventuelle modtagne sikkerhedsstillelser. Som diskonterings-sats anvendes den effektive rente for det enkelte tilgodehavende eller portefølje.

Impairment tests are conducted on assets or groups of assets when there is evidence of impairment. The carrying amount of impaired assets is reduced to the higher of the net selling price and the value in use (recoverable amount).

The recoverable amount is the higher of the net selling price of an asset and its value in use. The value in use is calculated as the present value of the expected net cash flows from the use of the asset or the group of assets and the expected net cash flows from the disposal of the asset or the group of assets after the end of the useful life.

Previously recognised impairment losses are reversed when the reason for recognition no longer exists.

Receivables

The Company has chosen IAS 39 as interpretation for impairment write-down of financial receivables.

Receivables are measured at amortised cost.

An impairment loss is recognised if there is objective evidence that a receivable or a group of receivables is impaired. If there is objective evidence that an individual receivable has been impaired, an impairment loss is recognised on an individual basis.

Receivables in respect of which there is no objective evidence of individual impairment are tested for objective evidence of impairment on a portfolio basis. The portfolios are primarily based on the debtors' domicile and credit ratings in line with the Company's risk management policy. The objective evidence applied to portfolios is determined based on historical loss experience.

Impairment losses are calculated as the difference between the carrying amount of the receivables and the present value of the expected cash flows, including the realisable value of any collateral received. The effective interest rate for the individual receivable or portfolio is used as discount rate.

Årsregnskab 1. januar - 31. december

Financial statements 1 January - 31 December

Noter

Notes to the financial statements

1 Anvendt regnskabspraksis (fortsat) Accounting policies (continued)

Periodeafgrænsningsposter

Periodeafgrænsningsposter, indregnet under aktiver, omfatter forudbetalte omkostninger vedrørende efterfølgende regnskabsår.

Likvider

Likvide beholdninger består af indestående likvider i virksomhedens pengeinstitutter. Likvidebeholdninger indregnes til statusdagens kurs.

Prepayments

Prepayments recognised under "Assets" comprise prepaid expenses regarding subsequent financial reporting years.

Cash

Cash and cash equivalents consist of cash and cash equivalents held in the company's banks. Cash and cash equivalents are recognised at the exchange rate on the financial year end date.

Årsregnskab 1. januar - 31. december

Financial statements 1 January - 31 December

Noter

Notes to the financial statements

1 Anvendt regnskabspraksis (fortsat)

Accounting policies (continued)

Egenkapital

Foreslået udbytte

Foreslået udbytte indregnes som en forpligtelse på tidspunktet for vedtagelse på den ordinære generalforsamling (deklareringstidspunktet). Udbytte, som forventes udbetalt for året, vises som en særskilt post under egenkapitalen.

Selskabsskat

Aktuelle skatteforpligtelser og tilgodehavende aktuel skat indregnes i balancen som beregnet skat af årets skattepligtige indkomst, reguleret for skat af tidligere års skattepligtige indkomster samt betalte acontoskatte.

Udskudt skat måles efter den balanceorienterede gældsmetode af alle midlertidige forskelle mellem regnskabsmæssig og skattemæssig værdi af aktiver og forpligtelser. Der indregnes dog ikke udskudt skat af midlertidige forskelle vedrørende skattemæssigt ikke-afskrivningsberettiget goodwill og kontorejendomme samt andre poster, hvor midlertidige forskelle bortset fra virksomhedsovertagelser er opstået på anskaffelsestidspunktet uden at have indvirkning på resultat eller skattepligtig indkomst. I de tilfælde, hvor opgørelse af skatteværdien kan foretages efter forskellige beskatningsregler, måles udskudt skat på grundlag af den af ledelsen planlagte anvendelse af aktivet, henholdsvis afvikling af forpligtelsen.

Udskudt skat måles på grundlag af de skatteregler og skattesatser, der med balancedagens lovgivning vil være gældende, når den udskudte skat forventes udløst som aktuel skat. Udskudte skatteaktiver indregnes med den værdi, som de forventes at blive udnyttet med, enten ved udligning i skat af fremtidig indtjening eller ved modregning i udskudte skatteforpligtelser inden for samme jurisdiktion. Ændring i udskudt skat som følge af ændringer i skattesatser indregnes i resultatopgørelsen.

Equity

Proposed dividends

Dividend proposed for the year is recognised as a liability once adopted at the annual general meeting (declaration date). Dividends expected to be distributed for the financial year are presented as a separate item under "Equity".

Income taxes

Current tax payables and receivables are recognised in the balance sheet as the estimated income tax charge for the year, adjusted for prior-year taxes and tax paid on account.

Deferred tax is measured according to the liability method on all temporary differences between the carrying amount and the tax base of assets and liabilities. However, deferred tax is not recognised on temporary differences relating to goodwill which is not deductible for tax purposes and on office premises and other items where temporary differences, apart from business combinations, arise at the date of acquisition without affecting either profit/loss for the year or taxable income. Where alternative tax rules can be applied to determine the tax base, deferred tax is measured based on Management's intended use of the asset or settlement of the liability, respectively.

Deferred tax is measured according to the tax rules and at the tax rates applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax. Deferred tax assets are recognised at the expected value of their utilisation; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity. Changes in deferred tax due to changes in the tax rate are recognised in the income statement.

Årsregnskab 1. januar - 31. december

Financial statements 1 January - 31 December

Noter

Notes to the financial statements

1 Anvendt regnskabspraksis (fortsat) Accounting policies (continued)

Gældsforpligtelser

Virksomheden har valgt IAS 39 som fortolkningsbidrag til indregning og måling af gældsforpligtelser.

Finansielle gældsforpligtelser indregnes ved lånoptagelse til det modtagne provenu efter fradrag af afholdte transaktionsomkostninger. I efterfølgende perioder måles de finansielle forpligtelser til amortiseret kostpris, svarende til den kapitaliserede værdi ved anvendelse af den effektive rente, så forskellen mellem provenuet og den nominelle værdi indregnes i resultatopgørelsen over låneperioden. I finansielle forpligtelser indregnes tillige den kapitaliserede restleasingforpligtelse på finansielle leasingkontrakter.

Øvrige gældsforpligtelser måles til nettorealisationsværdien.

Modtagne forudbetalinger fra kunder

Modtagne forudbetalinger fra kunder omfatter betaling modtaget fra kunder forud for tidspunktet for levering af den aftalte tjenesteydelse.

Liabilities

The Company has chosen IAS 39 as interpretation for liabilities.

Financial liabilities are recognised at the date of borrowing at the net proceeds received less transaction costs paid. On subsequent recognition, financial liabilities are measured at amortised cost, corresponding to the capitalised value, using the effective interest rate. Accordingly, the difference between the proceeds and the nominal value is recognised in the income statement over the term of the loan. Financial liabilities also include the capitalised residual lease liability in respect of finance leases.

Other liabilities are measured at net realisable value.

Prepayments received from customers

Prepayments received from customers include payments received from customers prior to the time of delivery of the agreed service.

Årsregnskab 1. januar - 31. december

Financial statements 1 January - 31 December

Noter

Notes to the financial statements

DKK		2024 12 mdr. (months)	2022/23 18 mdr. (months)
2	Personaleomkostninger		
	Staff costs		
	Lønninger	5.028.042	14.057.431
	Wages/salaries		
	Pensioner	699.608	1.146.647
	Pensions		
	Andre omkostninger til social sikring	165.620	204.610
	Other social security costs		
	Andre personaleomkostninger	279.869	505.987
	Other staff costs		
		<u>6.173.139</u>	<u>15.914.675</u>
	Gennemsnitligt antal heltidsbeskæftigede	<u>16</u>	<u>14</u>
	Average number of full-time employees		
3	Skat af årets resultat		
	Tax for the year		
	Beregnet skat af årets skattepligtige indkomst	2.546.492	618.964
	Estimated tax charge for the year		
	Årets regulering af udskudt skat	-162	-15.051
	Deferred tax adjustments in the year		
	Regulering af skat vedrørende tidligere år	-6.808	40.081
	Tax adjustments, prior years		
		<u>2.539.522</u>	<u>643.994</u>
4	Immaterielle aktiver		
	Intangible assets		
			Erhvervede immaterielle anlægsaktiver
			Acquired intangible assets
	DKK		
	Kostpris 1. januar 2024		<u>579.500</u>
	Cost at 1 January 2024		
	Kostpris 31. december 2024		<u>579.500</u>
	Cost at 31 December 2024		
	Af- og nedskrivninger 1. januar 2024		535.964
	Impairment losses and amortisation at 1 January 2024		
	Afskrivninger		<u>11.357</u>
	Amortisation for the year		
	Af- og nedskrivninger 31. december 2024		<u>547.321</u>
	Impairment losses and amortisation at 31 December 2024		
	Regnskabsmæssig værdi 31. december 2024		<u>32.179</u>
	Carrying amount at 31 December 2024		
	Afskrives over/Amortised over		<u>7 år/years</u>

Årsregnskab 1. januar - 31. december

Financial statements 1 January - 31 December

Noter

Notes to the financial statements

5 Materielle aktiver Property, plant and equipment

DKK	Andre anlæg, driftsmateriel og inventar Fixtures and fittings, other plant and equipment	Indretning af lejede lokaler Leasehold improvements	I alt Total
Kostpris 1. januar 2024 Cost at 1 January 2024	86.656	367.571	454.227
Kostpris 31. december 2024 Cost at 31 December 2024	86.656	367.571	454.227
Af- og nedskrivninger 1. januar 2024 Impairment losses and depreciation at 1 January 2024	66.179	261.380	327.559
Afskrivninger Depreciation	11.574	73.514	85.088
Af- og nedskrivninger 31. december 2024 Impairment losses and depreciation at 31 December 2024	77.753	334.894	412.647
Regnskabsmæssig værdi 31. december 2024 Carrying amount at 31 December 2024	8.903	32.677	41.580

Afskrives over/Depreciated over

5 år/years

5 år/years

For oplysning om sikkerhedsstillelser mv. vedrørende materielle aktiver henvises til note 8.

Note 8 provides more details on security for loans, etc. as regards property, plant and equipment.

6 Finansielle aktiver Financial assets

DKK	Kapitalandele i dattervirksomhe der Investments in group enterprises	Deposita, finansielle anlægsaktiver Deposits, investments	I alt Total
Kostpris 1. januar 2024 Cost at 1 January 2024	116.143	203.393	319.536
Tilgange Additions	0	140.385	140.385
Kostpris 31. december 2024 Cost at 31 December 2024	116.143	343.778	459.921
Regnskabsmæssig værdi 31. december 2024 Carrying amount at 31 December 2024	116.143	343.778	459.921

Tilknyttede virksomheder Group entities

Navn Name	Hjemsted Domicile	Ejerandel Interest
efacto AS	Norge	100,00 %
efacto GmbH	Tyskland	100,00 %

Årsregnskab 1. januar - 31. december

Financial statements 1 January - 31 December

Noter

Notes to the financial statements

7 Kontraktlige forpligtelser og eventualposter m.v. Contractual obligations and contingencies, etc.

Andre eventualforpligtelser

Other contingent liabilities

Selskabet har indgået huslejekontrakt, og hæfter i den forbindelse for kr. 566.063 i form af husleje i opsigelsesperioden.

Selskabet er sambeskattet med modervirksomheden Visma Danmark Holding A/S som administrationsselskab og hæfter solidarisk med øvrige sambeskattede selskaber for betaling af selskabsskat fra og med indkomståret 2023 samt for kildeskat på renter, royalties og udbytter, som forfalder til betaling den 1. juli 2023 eller senere.

The company has entered into a lease agreement, and is liable for DKK 566,063 in rent during the notice period.

The company is jointly taxed with the parent company Visma Danmark Holding A/S as an administration company and is jointly and severally liable with other jointly taxed companies for payment of corporate tax from and including the income year 2023 as well as for withholding tax on interest, royalties and dividends that are due for payment on or after July 1, 2023.

8 Pantsætninger og sikkerhedsstillelser Security and collateral

Virksomheden har ikke stillet pant eller anden sikkerhed i aktiver pr. 31. december 2024.

The Company has not provided any security or other collateral in assets at 31 December 2024.

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Johan Bjørling

Executive Board

On behalf of: efacto AS

Serial number: e4cece76-956b-4c0b-8c86-eb6694e92c20

IP: 98.147.xxx.xxx

2025-06-14 07:26:04 UTC



Johan Bjørling

Chairman

On behalf of: efacto AS

Serial number: e4cece76-956b-4c0b-8c86-eb6694e92c20

IP: 98.147.xxx.xxx

2025-06-14 07:26:04 UTC



Campey, Cecilie Irene

Board of Directors

On behalf of: efacto AS

Serial number: no_bankid:9578-5998-4-815911

IP: 89.11.xxx.xxx

2025-06-15 10:40:41 UTC



Bekkstrand, Rolf Henrik

Board of Directors

On behalf of: efacto AS

Serial number: no_bankid:9578-5999-4-1250996

IP: 172.225.xxx.xxx

2025-06-15 12:54:39 UTC



Heiko Bernadus jozef

Board of Directors

On behalf of: efacto AS

Serial number: heiko.bonenkamp@visma.com

IP: 62.45.xxx.xxx

2025-06-16 08:20:06 UTC

Letting, Torgeir

Board of Directors

On behalf of: efacto AS

Serial number: no_bankid:9578-5999-4-1271245

IP: 82.147.xxx.xxx

2025-06-16 13:10:43 UTC



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Søren Smedegaard Hvid

State Authorised Public Accountant

On behalf of: EY Godkendt Revisionspartnerselskab

Serial number: 679f8e4e-cbe2-40c1-8b8a-b3f72863eea1

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